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ANTIDUMPING AND COUNTERVAILING DUTY HANDBOOK

United States International Trade Commission

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PREFACE

The purpose of this handbook is to provide informal guidance to the public concerning the filing of an antidumping or countervailing duty petition and the investigation that follows. Antidumping and countervailing duty laws are administered jointly by the U.S. International Trade Commission (Commission) and the U.S. Department of Commerce (Commerce). Each agency has specific responsibilities under the law. This handbook is intended to address in detail only the Commission's role in the overall process, although frequent general references are made to Commerce throughout. It is designed to be an informal summary to be used in conjunction with the relevant statute (the Tariff Act of 1930 (the "Act"), as added to and amended by subsequent laws), the Commission's Rules of Practice and Procedure, the Commission's interpretations of the statute and rules, and relevant judicial precedent, all of which take precedence over this document.

CONTENTS

	Page
The petition process	I-1
Overview	I-3
Preparation of a petition	I-4
Introduction	I-5
General information	I-5
Description of imported and domestic like products, exporters, and importers	I-7
Subsidy information	I-9
LTFV price information	I-10
Critical circumstances information	I-10
Injury information	I-12
Conclusion	I-20
The investigation process	II-1
Chronology of events	II-3
Filing of the petition and initiation of an investigation	II-4
Preliminary phase of the Commission's investigation	II-5
Institution of the investigation and scheduling of the preliminary phase	II-5
Questionnaires	II-6
Staff conference and briefs	II-9
Staff report and memoranda	II-10
Briefing and vote	II-11
Determination and views of the Commission	II-12
Preliminary phase of Commerce's investigation	II-12
Final phase of Commerce's investigation	II-13
Final phase of the Commission's investigation	II-14
Scheduling of the final phase	II-14
Questionnaires	II-15
Prehearing staff report	II-17
Hearing and briefs	II-17
Final staff report and memoranda	II-20
Closing of the record and final comments by parties	II-20
Briefing and vote	II-21
Determination and views of the Commission	II-21
Business proprietary information	II-24
The administrative protective order process	II-25

CONTENTS

	<i>Page</i>
The investigation process--Continued	
Key legal concepts	II-27
Domestic like product and U.S. industry	II-27
Regional industry	II-30
Related parties	II-31
Cumulation	II-33
Negligible imports	II-35
Captive production	II-36
Other legal concepts	II-37
Historical overview	III-1
Antidumping law	III-3
Countervailing duty law	III-5
Title VII case experience	III-7
Appendixes	
A. Glossary of antidumping and countervailing duty terms	A-1
B. Statutory timetables for antidumping and countervailing duty investigations	B-1
C. Sample report outline	C-1
D. Administrative protective order forms	D-1
E. Graphic summary of Title VII investigations, fiscal years 1980-96	E-1
Figures	
1. Statutory timetable for antidumping investigations	B-3
2. Statutory timetable for countervailing duty investigations	B-4
3. Title VII case summary, by number of cases, fiscal years 1980-96	E-3
4. Antidumping case summary, by number of cases, fiscal years 1980-96	E-4
5. Countervailing duty case summary, by number of cases, fiscal years 1980-96	E-5
6. Title VII case summary, by value of imports, fiscal years 1980-96	E-6
7. Antidumping case summary, by value of imports, fiscal years 1980-96	E-7
8. Countervailing duty case summary, by value of imports, fiscal years 1980-96	E-8
9. Disposition of Title VII cases, fiscal years 1980-96	E-9
10. Disposition of antidumping cases, fiscal years 1980-96	E-10
11. Disposition of countervailing duty cases, fiscal years 1980-96	E-11
12. Top ten countries cited in Title VII cases, fiscal years 1980-96	E-12
13. Top ten countries cited in antidumping cases, fiscal years 1980-96	E-13
14. Top ten countries cited in countervailing duty cases, fiscal years 1980-96	E-14

PART I

THE PETITION PROCESS

OVERVIEW

An interested party¹ may file an antidumping or countervailing duty petition with Commerce and the Commission alleging that an industry in the United States is materially injured or threatened with material injury, or that the establishment of an industry is materially retarded, by reason of imports that are being, or are likely to be, sold in the United States at less than fair value (LTFV)² or by reason of imports that are being subsidized by the governments of one or more countries. Interested parties may file both antidumping and countervailing duty petitions involving the same imported merchandise, and one or both petitions may involve multiple countries. Antidumping and countervailing duty petitions may be filed as a single document, and multiple countries may be (and usually are) combined in a single petition.

¹ Sections 702(b) and 732(b) of the Act state that a petition may be filed on behalf of an industry by an "interested party" described in subparagraph (C), (D), (E), (F), or (G) of section 771(9) of the Act (19 U.S.C. § 1677(9)). Qualified interested parties include: (1) a manufacturer, producer, or wholesaler in the United States of a domestic like product; (2) a certified or recognized union or group of workers that is representative of the industry; (3) a trade or business association a majority of whose members manufacture, produce, or wholesale a domestic like product; (4) a coalition of firms, unions, or trade associations as described above; and (5) in cases involving processed agricultural products, a coalition or trade association representative of processors, or processors and producers, or processors and growers. See appendix A for a glossary of antidumping and countervailing duty terms.

² Selling at less than fair value, or dumping, is defined in section 771(34) of the Act (19 U.S.C. § 1677(34)) as "the sale or likely sale of goods at less than fair value." In more specific terms, dumping is defined as selling a product in the United States at a price which is lower than the price for which it is sold in the home market (the "normal value"), after adjustments for differences in the merchandise, quantities purchased, and circumstances of sale. In the absence of sufficient home market sales, the price for which the product is sold in a surrogate "third country" may be used. Finally, in the absence of sufficient home market and third country sales, "constructed value," which uses a cost-plus-profit approach to arrive at normal value, may be used.

PREPARATION OF A PETITION

This section of the handbook is intended to be used in conjunction with the questionnaire contained in the "Guide for Antidumping Petitions" and the "Guide for Countervailing Duty Petitions" (collectively referred to as the "petition guide") prepared jointly by the Offices of Investigations at the Commission and Commerce. As the petition guide states, Commerce (the "administering authority" under the Act) generally will be able to consider the initiation of an antidumping or countervailing duty investigation upon receipt of a completed questionnaire. However, the usual practice is for the petitioner to submit a petition in text rather than questionnaire form.³ In any event, staff at both Commerce and the Commission welcome the opportunity to review a petition before it is filed. This review is performed in an expeditious manner, and the subject matter is kept in strict confidence. The petitioner benefits by being informed of any deficiencies in the petition which, if not corrected in time, may delay or prevent initiation of the investigation. A draft petition also enables both agencies to begin preliminary work in preparation for the actual filing.

³ Sample petitions may be obtained from the Commission's Trade Remedy Assistance Office (TRAO). TRAO was established in 1989 to offer assistance to businesses seeking relief under U.S. trade laws. It has two main functions: (1) to respond to inquiries about various U.S. trade laws and (2) to provide technical assistance to eligible small businesses seeking a remedy under such laws. Eligibility as a small business is determined according to the size standards established by the Small Business Administration. TRAO staff will help small businesses analyze their trade-related problems in the context of existing laws and evaluate the strengths and weaknesses of potential claims. As part of this process, TRAO staff will describe the procedures for obtaining relief, provide guidance in preparing a petition, and review draft petitions before they are filed. TRAO assistance may also include informal legal advice to eligible businesses during the course of an investigation and any subsequent court review. Although such assistance may enable a small business to represent itself during the investigation, it should not be viewed as a substitute for employment of competent legal counsel. TRAO may be reached at (202) 205-2200 or toll free at (800) 343-9822.

A petition generally contains an introduction and conclusion, but must contain certain essential information that is usually presented in the following format used in the petition guide:

Section A	General Information
Section B	Description of Imported Goods, Exporters, and Importers
Section C	Subsidy Information ⁴ and LTFV Price Information ⁵
Section D	Critical Circumstances Information ⁶
Section E	Injury Information

Introduction

The introduction, which is optional, typically contains a brief statement that alleges material injury, threat of material injury, and/or material retardation of the establishment of an industry in the United States by reason of dumped and/or subsidized imports, identifies the imported merchandise and the country(ies) involved, indicates by whom and on whose behalf the petition is filed, and requests Commerce and the Commission to initiate an antidumping or countervailing duty investigation.

General Information

This section of the petition should provide detailed information on the petitioner and the domestic industry producing a product like or most similar in characteristics and uses to the imported product. It should identify the name and address of each firm, union, or trade association that is a petitioner and should provide some background information describing the extent of their involvement in the industry (e.g., year in which production began, approximate share of U.S. production accounted for, range of products, extent of investment, corporate affiliations, changes in ownership, etc.).

The statute states that a petition must be filed *on behalf of* an industry. A petition is deemed to have been filed on behalf of an industry if "(i) the domestic producers or workers who support the petition account for at least 25 percent of the total production of the domestic like product, and (ii) the domestic producers or

⁴ Pertains to countervailing duty petitions only.

⁵ Pertains to antidumping petitions only.

⁶ Only if critical circumstances are alleged.

workers who support the petition account for more than 50 percent of the production of the domestic like product produced by that portion of the industry expressing support for or opposition to the petition."⁷ If the petition does not establish support of domestic producers or workers accounting for more than 50 percent of the total production of the domestic like product, Commerce must poll the industry or rely on other information to determine if the required level of support for the petition exists. If there is a large number of producers in the industry, Commerce may determine if there is support for the petition by using any statistically valid sampling method to poll the industry.⁸

Prospective petitioners are advised to demonstrate as clearly as possible that they have standing to file a petition on behalf of an industry. It is common practice for various producers to file as co-petitioners (either as separate entities or collectively as in the form of an ad hoc committee); or for producers to file as co-petitioners with unions or trade associations; or for petitioners to obtain letters of support from nonpetitioning members of the domestic industry, from unions, or from trade associations.

⁷ Firms may actively support or oppose the petition, or they may take no position.

⁸ Sections 702(c)(4)(A) and (D) and 732(c)(4)(A) and (D) of the Act (19 U.S.C. §§ 1671a(c)(4)(A) and (D) and 1673a(c)(4)(A) and (D)).

In addition to providing information on the petitioner(s), this section of the petition should identify the name, street address, telephone number, and contact person for each U.S. producer that is not a petitioner. Some general background information should be provided on the largest of these producers, such as their relative size, locations of production facilities, and dates when any firms have entered or exited the industry or undergone changes in ownership in the most recent four to five years. The petition should note whether any firms produce substantially for internal consumption and whether there are significant differences in producers' production processes or the range of products marketed within the product definition envisioned by the petitioner.

Finally, this section must contain a statement indicating whether the petitioner has filed within the last 12 months, is currently filing, or is planning to file for other forms of import relief⁹ involving the same "subject merchandise."¹⁰ If so, the petitioner should describe the import relief being sought and give the status of such efforts.

Description of Imported and Domestic Like Products, Exporters, and Importers

This section should begin with a clear and concise definition of the imported merchandise, identifying technical characteristics or precise parameters that unambiguously distinguish the goods from other merchandise not intended to fall within the scope of the investigation. It should be sufficiently broad to allow for effective relief and to discourage

⁹ This import relief may be under sections 337, 702, or 732 of the Tariff Act of 1930 (19 U.S.C. §§ 1337, 1671a, or 1673a), sections 201, 301, or 406 of the Trade Act of 1974 (19 U.S.C. §§ 2251, 2411, or 2436), or section 232 of the Trade Expansion Act of 1962 (19 U.S.C. § 1862).

¹⁰ "Subject merchandise" is a term that defines the scope of an antidumping or countervailing duty investigation (i.e., the specific *imported* product or products that are under investigation).

circumvention of any order that may be issued¹¹ but sufficiently narrow to avoid including imported merchandise that is not causing injury. Petitioners should be aware that the Commission will seek data from all U.S. producers of products "like" the imports described in the scope of the investigation (i.e., the subject merchandise). Effectively, broadening the scope can also expand the size of the U.S. industry. The definition of the imported product must specify the relevant tariff classification(s) of the merchandise as found in the Harmonized Tariff Schedule of the United States (HTS). The petitioner should expand on the basic definition by describing the merchandise in detail, including any inherent physical characteristics, raw materials used in the manufacturing process, differences between the imported product and that produced by U.S. firms, and both major and minor uses of the product. Catalogs, sales literature, illustrations, and other descriptive materials are useful and may be included as an attachment to the petition.

The next requirement of this section is a definition of the proposed "domestic like product."¹² This definition should be as clear and precise as possible, leaving no question as to what merchandise may or may not be included. To the extent feasible, the description of the

¹¹ If the petition is successful at Commerce and the Commission, Commerce issues an antidumping or countervailing duty order instructing the U.S. Customs Service to collect offsetting duties on the imported merchandise in an amount equal to the dumping or subsidy margin determined by Commerce in its investigation.

¹² In assessing material injury, the Commission is required by law to define the "domestic like product" produced by the U.S. "industry." "Domestic like product" is defined in section 771(10) of the Act (19 U.S.C. § 1677(10)) as "a product which is like, or in the absence of like, most similar in characteristics and uses with, the article subject to an investigation." "Industry" is defined in section 771(4)(A) of the Act (19 U.S.C. § 1677(4)(A)) as "the producers as a whole of a domestic like product, or those producers whose collective output of a domestic like product constitutes a major proportion of the total domestic production of the product." For a further discussion of this issue, see the section entitled, "*Domestic Like Product and U.S. Industry*," in *Part II, The Investigation Process*.

domestic like product should include a discussion of the six factors identified in *Part II* that the Commission normally considers in its domestic like product analysis.

Additional requirements of this section of the petition include the following: (1) an identification of the country or countries from which the merchandise is being, or is likely to be, imported¹³ and (2) the names, addresses, and telephone and telefax numbers of the foreign manufacturers, producers, and exporters, as well as the names, street addresses, telephone numbers, and contact persons for the U.S. importers of the merchandise. The petitioner should also provide, if known, the volume and value of exports to the United States and the ports of entry of the imported merchandise into the United States. Data regarding exports to the United States should cover the most recent three complete calendar years and the year-to-date periods of the current and preceding year.

Subsidy Information

This section falls exclusively within the jurisdiction of the Department of Commerce. Prospective petitioners should consult sections 701, 702(b), and 771(5) and (6) of the Act and section 355.12(b)(7) of the Code of Federal Regulations (C.F.R.) (19 C.F.R. § 355.12(b)(7)).¹⁴ Further guidance may be obtained by contacting Commerce's Office of the Assistant Secretary for Import Administration (telephone (202) 482-1780).

¹³ If the merchandise is produced in a country other than that from which it is exported, the name of the country in which it is produced should also be provided.

¹⁴ Also section 771(A) of the Act (19 U.S.C. § 1677-1) and section 355.12(b)(8) of the C.F.R. (19 CFR § 355.12(b)(8)) if an upstream subsidy is alleged.

LTFV Price Information

This section also falls exclusively within the jurisdiction of the Department of Commerce. Prospective petitioners should consult sections 731, 732(b), 772, and 773 of the Act and section 353.12(b)(7) of the C.F.R. (19 C.F.R. § 355.12(b)(7)).¹⁵ Further guidance may be obtained by contacting Commerce's Office of the Assistant Secretary for Import Administration (telephone (202) 482-1780).

Critical Circumstances Information

"Critical circumstances" is a provision in both the antidumping and countervailing duty laws that allows for the limited retroactive imposition of duties if certain conditions are met. The petitioner may allege critical circumstances in the petition or by amendment at any time more than 20 days before the date of Commerce's final determination. Separate affirmative determinations must be made by both Commerce and the Commission before such retroactive duties may be imposed. Affirmative determinations of critical circumstances result in the retroactive imposition of duties on unliquidated entries of imported merchandise entered, or withdrawn from warehouse, for consumption on or after the date which is 90 days prior to the date the duties would normally be levied.¹⁶ This provision serves two purposes: (1) to deter importers from attempting to circumvent the antidumping and countervailing duty laws by making massive shipments immediately after the filing of a petition (and before any relief can be imposed) and (2) to provide relief from the effects of such massive shipments if they do occur.

Commerce must first make a determination regarding the existence of critical circumstances¹⁷ and, if that determination is affirmative, and if the Commission makes an affirmative final determination of material

¹⁵ Also section 353.12(b)(8) of the C.F.R. (19 CFR § 353.12(b)(8)) if the merchandise is from a country with a state-controlled economy.

¹⁶ Under normal circumstances, provisional duties are imposed when Commerce publishes notice of its affirmative preliminary determination in the *Federal Register*.

¹⁷ In making its determination in an antidumping investigation, Commerce is to determine whether (1)(a) there is a history of dumping and material injury by reason of dumped imports in the United States or elsewhere of the subject merchandise *or* (b) the person by whom, or for whose account, the merchandise was imported knew or should have known that the exporter was selling the subject merchandise at less than its fair value and that there would be material injury by reason of such sales *and* (2) there have been massive imports of the subject merchandise over a relatively short period. In a countervailing duty investigation, Commerce is to determine whether (1) the countervailable subsidy is inconsistent with the Subsidies Agreement *and* (2) there have been massive imports of the subject merchandise over a relatively short period. Sections 705(a)(2) and 735(a)(3) of the Act (19 U.S.C. §§ 1671d(a)(2) and 1673d(a)(3)).

injury to a domestic industry,¹⁸ the Commission must make an additional determination as to whether the imports subject to Commerce's final affirmative critical circumstances determination are likely to undermine seriously the remedial effect of the antidumping or countervailing duty order to be issued. In making its determination, the Commission is to consider, among other factors it considers relevant, (1) the timing and the volume of the imports, (2) a rapid increase in inventories of the imports, and (3) any other circumstances indicating that the remedial effect of the antidumping or countervailing duty order will be seriously undermined.¹⁹

Prospective petitioners who are alleging critical circumstances should provide information which indicates that a surge in imports prior to the suspension of liquidation of entries of the subject merchandise will undermine the effectiveness of the relief, regardless of whether the surge in imports was confined to the 90-day period for which retroactive duties could be assessed. Petitioners should provide information demonstrating that there have been massive imports of

¹⁸ If the Commission finds either no material injury or only a threat of material injury, it need not reach a critical circumstances determination.

¹⁹ Sections 705(b)(4)(A) and 735(b)(4)(A) of the Act (19 U.S.C. §§ 1671d(b)(4)(A) and 1673d(b)(4)(A)).

the merchandise over a relatively short period. In antidumping petitions, petitioners should provide information demonstrating that there is a history of dumping and material injury, or that the importer knew or should have known that the exporter was selling at LTFV. Countervailing duty petitions should identify any countervailable subsidy that is inconsistent with the Subsidies Agreement.

Injury Information

This section of the petition should provide information to support the petitioner's contention that a domestic industry has been materially injured by reason of the alleged unfair imports. The Act defines "material injury" as "harm which is not inconsequential, immaterial, or unimportant."²⁰ The law directs the Commission to consider (1) the volume of imports of the subject merchandise, (2) the effect of imports of that merchandise on prices in the United States for domestic like products, and (3) the impact of imports of such merchandise on domestic producers of domestic like products in the context of production operations within the United States.

In evaluating the volume of imports, the Commission is directed to consider whether the volume of subject imports, or any increase in that volume, either in absolute terms or relative to production or consumption in the United States, is significant. In evaluating the effect of imports of subject merchandise on prices, the Commission is instructed to consider (1) whether there has been significant price underselling by the imported merchandise as compared with the price of domestic like products in the United States and (2) whether the effect of imports of such

²⁰ Section 771(7) of the Act (19 U.S.C. § 1677(7)).

merchandise otherwise depresses prices to a significant degree or prevents price increases, which otherwise would have occurred, to a significant degree.

In examining the impact of subject imports on producers of domestic like products, the Commission is to evaluate all relevant economic factors which have a bearing on the state of the industry in the United States, including, but not limited to (1) actual and potential declines in output, sales, market share, profits, productivity, return on investments, and utilization of capacity; (2) factors affecting domestic prices; (3) actual and potential negative effects on cash flow, inventories, employment, wages, growth, ability to raise capital, and investment; (4) actual and potential negative effects on the existing development and production efforts of the domestic industry, including efforts to develop a derivative or more advanced version of the domestic like product; and (5) in antidumping investigations, the magnitude of the margin of dumping.²¹ Congress has directed the Commission to evaluate all such relevant economic factors within the context of the business cycle and conditions of competition that are distinctive to the affected industry.

The petition should contain statistical data to support the allegation that a domestic industry has been materially injured or threatened with material injury by reason of the alleged unfair imports. In general, such data should cover the three most recent complete calendar years as well as the year-to-date period of the current year and the like period of the previous year.²²

²¹ In a preliminary determination the Commission is to use the dumping margin(s) published by Commerce in its notice of initiation of the investigation; in a final determination the Commission is to use the dumping margin(s) most recently published by Commerce prior to the closing of the Commission's administrative record. Section 771(35)(C) of the Act (19 U.S.C. § 1677(35)(C)).

²² Partial-year periods usually correspond to calendar-year quarters (i.e., January-March, January-June, or January-September) but, in any event, should be consistent for all data presented. The Commission's practice in antidumping and countervailing duty investigations is to analyze data covering three years plus any interim periods; however, the period examined by the Commission may, under appropriate circumstances, cover a longer or shorter period of time.

To the extent possible, the petition should present actual data rather than estimates. With respect to data on the domestic industry, actual data should be presented for the petitioning firm(s). Estimates may be provided for the industry as a whole if not all producers are petitioners and if published data are not available for an industry consisting of all producers of the product in question. With respect to data on imports, actual data should be presented if available from the Department of Commerce (i.e., if the relevant tariff items in the HTS are a fairly close match with the subject imported product). If the relevant tariff categories include statistically important products not subject to the investigation, which may substantially distort the magnitude or trend of imports, estimates may be used.

At a minimum, the petition should contain the following statistical data related to the question of material injury, presented in tabular format:

- (1) The quantity and value of imports of the alleged LTFV and/or subsidized merchandise from each country supplying such imports, and imports of like or similar merchandise from all countries.
- (2) Prices in the United States for a representative imported product²³ that is allegedly sold at LTFV and/or subsidized, and prices for the like or most similar article produced domestically by the petitioner(s)²⁴ and sold to the same class of

²³ Specify the basis of the prices reported for imports (e.g., price quoted by importer, f.o.b. U.S. port of entry).

²⁴ Specify the basis of the prices reported for domestic product (e.g., weighted average of all sales made during this period, f.o.b. plant).

customer²⁵ in direct competition with the imported article.²⁶ Prices should be presented for at least the five most recent calendar quarters and should be expressed in dollars and cents per unit, specifying the unit.

(3) The capacity,²⁷ production, domestic sales, export sales, and end-of-period inventories of domestically produced merchandise like or most similar to the alleged LTFV and/or subsidized imports. Data should be reported separately for the petitioning firm(s) and for the U.S. industry as a whole (including the petitioning firm(s)). Data on capacity, production, and inventories should be expressed in terms of quantity (identifying the unit of measurement), and data on domestic and export sales should be expressed in terms of both quantity and value.

²⁵ Specify the class of customer (e.g., distributor or end user).

²⁶ Provide a detailed description of the specific article for which prices are reported. In order to permit meaningful price comparisons between the imported and domestic products, the article should be sufficiently specific so that differences in import and domestic prices do not simply reflect differences in product specifications (such differences could similarly distort trends in a given price series). The specific article also should be one that is sold in substantial volume by U.S. importers as well as U.S. producers.

²⁷ Capacity, or "full production capability," is defined as the maximum level of production that an establishment can reasonably expect to attain under normal operating conditions. In estimating full production capability, assume the following: (1) only machinery and equipment in place and ready to operate at the time could be utilized (i.e., facilities or equipment that would require extensive reconditioning before being made operable could not be utilized); (2) normal levels of downtime for maintenance, repair, and cleanup; (3) number of shifts and hours of plant operation not exceeding those attained in the past 5 years; (4) overtime pay, availability of labor, materials, utilities, etc., are not limiting factors; (5) a product mix that was typical or representative of production during the period; and (6) use of productive facilities outside the plant for services (such as contracting out subassembly work) not exceeding normal levels that occurred during the period of investigation.

(4) The number of production and related workers²⁸ employed in the production of merchandise like or most similar to the alleged LTFV and/or subsidized imports, and the hours worked²⁹ by those employees. Data should be reported separately for the petitioning firm(s) and for the U.S. industry as a whole (including the petitioning firm(s)).

(5) Income-and-loss data (net sales; cost of goods sold; gross profit or (loss); selling, general, and administrative expenses; and operating income or (loss)) on U.S. operations³⁰ producing merchandise like or most similar to the alleged LTFV and/or subsidized imports. If the necessary cost data for the product in question are not readily available in accounting records maintained by the petitioning firm(s), data may be provided for the next higher level of operations that includes the subject product. Data should be reported separately for the petitioning firm(s) and for the U.S. industry as a whole (including the petitioning firm(s)). Data may be reported on a calendar-year basis, or, if more readily available, on an

²⁸ Production and related workers are defined as including working foremen and all nonsupervisory workers engaged in fabricating, processing, assembling, inspecting, receiving, storage, handling, packing, warehousing, shipping, maintenance, repair, janitorial and guard services, product development, auxiliary production for the plant's own use (e.g., power plant), and record keeping and other services closely associated with production operations. Not included in the definition are supervisory employees above the working foreman level (or their clerical staff), salesmen, and general office workers.

²⁹ Hours worked should include time paid for sick leave, holidays, and vacations, as well as overtime hours actually worked (not their equivalent in straight-time hours).

³⁰ Include only U.S. manufacturing operations (i.e., include sales and related costs associated with articles produced in the establishment and sold domestically or exported, but exclude sales and related costs associated with the re-sale of purchased products of domestic or foreign origin).

accounting-year basis (identifying the date that each reporting firm's accounting year ends).

In addition to the above data, the petition should identify each specific product on which the petitioner requests the Commission to collect pricing information in its questionnaires. It should also list all sales and revenues lost by each petitioning firm by reason of the subject merchandise during the three years preceding the filing of the petition.³¹ Lost sale and lost revenue allegations should, to the extent reasonably available to the petitioner, identify the quantities and values involved in the allegations, the periods (month and year) in which the sales and revenues were lost, and the names, addresses, and telephone numbers of the firms (customers) involved. Finally, the petition should provide any other information relevant to the question of material injury or threat of material injury to a domestic industry by reason of the alleged LTFV and/or subsidized imports.

With respect to the question of threat of material injury, the statute provides that "[i]n determining whether an industry in the United States is threatened with material injury by reason of imports (or sales for importation) of the subject merchandise, the Commission shall consider, among other relevant economic factors--

(I) if a countervailable subsidy is involved, such information as may be presented to it by the administering authority as to the nature of the subsidy (particularly as to whether the countervailable subsidy is a subsidy described in Article 3 or 6.1 of the Subsidies Agreement), and whether imports of the subject merchandise are likely to increase,

³¹ A lost sale occurs when a customer switches to the imported product; lost revenues occur when a U.S. producer either reduces prices or rolls back announced price increases in order to avoid losing sales to competitors selling the imported product.

(II) any existing unused production capacity or imminent, substantial increase in production capacity in the exporting country indicating the likelihood of substantially increased imports of the subject merchandise into the United States, taking into account the availability of other export markets to absorb any additional exports,

(III) a significant rate of increase of the volume or market penetration of imports of the subject merchandise indicating the likelihood of substantially increased imports,

(IV) whether imports of the subject merchandise are entering at prices that are likely to have a significant depressing or suppressing effect on domestic prices, and are likely to increase demand for further imports,

(V) inventories of the subject merchandise,

(VI) the potential for product-shifting if production facilities in the foreign country, which can be used to produce the subject merchandise, are currently being used to produce other products,

(VII) in any investigation under this title which involves imports of both a raw agricultural product (within the meaning of paragraph (4)(E)(iv)) and any product processed from such raw agricultural product, the likelihood that there will be increased imports, by reason of product shifting, if there is an affirmative determination by the Commission under section 705(b)(1) or 735(b)(1) with respect to either the raw agricultural product or the processed agricultural product (but not both),

(VIII) the actual and potential negative effects on the existing development and production efforts of the domestic industry, including efforts to develop a derivative or more advanced version of the domestic like product, and

(IX) any other demonstrable adverse trends that indicate the probability that there is likely to be material injury by reason of imports (or sale for importation) of the subject merchandise (whether or not it is actually being imported at the time)."^{32 33}

³² Section 771(7)(F)(i) of the Act (19 U.S.C. § 1677(7)(F)(i)).

³³ Section 771(7)(F)(iii) of the Act (19 U.S.C. § 1677(7)(F)(iii)) further provides that, in antidumping investigations, ". . . the Commission shall consider whether dumping in the markets of foreign countries (as evidenced by dumping findings or antidumping remedies in other WTO member markets against the same class or kind of merchandise manufactured or exported by the same party as under investigation) suggests a threat of material injury to the domestic industry."

The law further states that "The Commission shall consider [these factors] as a whole in making a determination of whether further dumped or subsidized imports are imminent and whether material injury by reason of imports would occur unless an order is issued or a suspension agreement is accepted The presence or absence of any factor which the Commission is required to consider . . . shall not necessarily give decisive guidance with respect to the determination. Such a determination may not be made on the basis of mere conjecture or supposition."³⁴

Finally, petitioners may allege that the establishment of an industry in the United States is materially retarded by reason of imports, or sales (or the likelihood of sales) for importation, of the subject merchandise.³⁵ The statute does not define "material retardation;" however, in considering this issue in past cases, the Commission has begun by examining the question of whether the U.S. industry is "established." If U.S. producers have commenced production of the product, the industry is considered to be established if U.S. producers have "stabilized" their operations. In making this assessment, the Commission has examined the following factors: (1) when the U.S. industry began production; (2) whether the production has been steady or start-and-stop; (3) the size of domestic production compared to the size of the domestic market as a whole; (4) whether the U.S. industry has reached a reasonable "break-even point;" and (5) whether the activities are truly a new industry or merely a new product line of an established firm.³⁶ If the industry is not established, the Commission considers whether the performance of

³⁴ Section 771(7)(F)(ii) of the Act (19 U.S.C. § 1677(7)(F)(ii)).

³⁵ Such allegations have been relatively uncommon.

³⁶ *Fresh and Chilled Atlantic Salmon from Norway*, Inv. No. 701-TA-302 (Preliminary) and Inv. No. 731-TA-454 (Preliminary), USITC Pub. 2272 (April 1990) at 15-18.

the industry reflects normal start-up difficulties or whether the imports of the subject merchandise have materially retarded the establishment of the industry.³⁷

Conclusion

The conclusion generally contains a very brief, one- or two-paragraph statement affirming that the subject merchandise is being sold in the United States at LTFV and/or subsidized and that a U.S. industry producing a domestic like product is materially injured, or threatened with material injury, by reason of such imports. This statement is usually followed by a request for the imposition of antidumping and/or countervailing duties on the subject merchandise.

³⁷ *Benzyl Paraben* from Japan, Inv. No. 731-TA-462 (Final), USITC Pub. 2355 (February 1991) at 11-12.

PART II

THE INVESTIGATION PROCESS

CHRONOLOGY OF EVENTS

The overall investigation process for antidumping and countervailing duty cases can be divided into five stages, each ending with a determination by either Commerce or the Commission: (1) initiation of the investigation by Commerce, (2) the preliminary phase of the Commission's investigation, (3) the preliminary phase of Commerce's investigation, (4) the final phase of Commerce's investigation, and (5) the final phase of the Commission's investigation. There is a partial overlap in some of these stages as explained below. With the exception of Commerce's preliminary determination (stage 3), a negative determination by either Commerce or the Commission results in a termination of proceedings at both agencies.

The statutory deadlines relating to the five stages are as follows: initiation (20 days after the filing of the petition),¹ preliminary determination by the Commission (45 days after the filing of the petition),² preliminary determination by Commerce (115 days after the Commission's preliminary determination in antidumping cases or 40 days in countervailing duty cases),³ final

¹ Commerce has the statutory authority to postpone its initiation determination in "exceptional circumstances" by up to 20 days in order to "poll the industry" if the petition does not establish "support of domestic producers or workers accounting for more than 50 percent of the domestic like product." Sections 702(c) and 732(c) of the Act (19 U.S.C. §§ 1671a(c) and 1673a(c)).

² Or if initiation is postponed, within 25 days after notification by Commerce of the initiation of the investigation.

³ Commerce has the statutory authority to postpone its preliminary determination by up to 50 days in antidumping cases and by up to 65 days in countervailing duty cases. It may do so either (1) by declaring the investigation extraordinarily complicated or (2) at the request of the petitioner if such request is made not later than 25 days before the scheduled date of the determination. (Commerce will approve petitioner's request unless it finds "compelling reasons" to deny it.) See Commerce rules 353.15(b) and (c) and 355.15(b) and (c) (19 C.F.R. §§ 353.15(b) and (c) and 355.15(b) and (c)).

determination by Commerce (75 days after Commerce's preliminary determination),⁴ and final determination by the Commission (120 days after Commerce's preliminary determination or 45 days after its final determination,⁵ whichever is later).^{6 7}

Filing of the Petition and Initiation of an Investigation

An interested party must file an antidumping or countervailing duty petition simultaneously (i.e., on the same day) with Commerce and the Commission.^{8 9} Within 20 days after the date on which the petition is filed,¹⁰ Commerce determines whether the petition alleges the elements necessary for the imposition of a duty and contains information reasonably available

⁴ Commerce has the statutory authority to postpone its final determination by up to 60 days in antidumping cases. It may do so at the request of either (1) the petitioner if the preliminary determination was negative or (2) the foreign producers or resellers if the preliminary determination was affirmative, if such request is made not later than the scheduled date for the final determination. (Again, Commerce will approve the request unless it finds "compelling reasons" to deny it.) See Commerce rule 353.20(b) (19 C.F.R. § 353.20(b)).

⁵ (Seventy-five (75) days after its final determination if its preliminary determination was negative.)

⁶ The Commission has no statutory authority to postpone its determinations.

⁷ See appendix B for a flowchart depicting statutory timetables for antidumping and countervailing duty investigations.

⁸ Commerce may also initiate an investigation on its own motion (but rarely does so) whenever it determines, from information available to it, that a formal investigation is warranted.

⁹ As in the case of all documents filed with the Commission, a party must submit an original and 14 copies of the confidential version of the petition and an additional 4 copies of the public version. The confidential version must be served on all parties for which the Secretary has approved an application for administrative protective order (APO). Service must be made within 2 calendar days of notification by the Secretary that an APO application has been approved or within 2 calendar days of the establishment of the APO service list, whichever occurs first. The public version must be served on all parties within 2 calendar days of the establishment of the public service list. See Commission rules 201.6(b), 201.8, 201.16, 207.3, 207.7(f), and 207.10 (19 C.F.R. §§ 201.6(b), 201.8, 201.16, 207.3, 207.7(f), and 207.10) for information regarding filing of documents and service requirements. See also the section of this part entitled "*The Administrative Protective Order Process*."

¹⁰ Or 40 days after the filing date if Commerce must poll the industry to determine support for the petition.

to the petitioner supporting the allegations. If the determination is affirmative, Commerce initiates an investigation to determine whether dumping or subsidies exist; if negative, it dismisses the petition and terminates the proceeding.¹¹

Preliminary Phase of the Commission's Investigation

Within 45 days after the date on which the petition is filed,¹² the Commission makes a determination, based upon the best information available to it at the time, of whether there is a reasonable indication that an industry in the United States is materially injured or is threatened with material injury, or the establishment of an industry in the United States is materially retarded, by reason of imports of the merchandise which is the subject of the investigation. The preliminary phase of the Commission's investigation may be broken down into six stages: (1) institution of the investigation and scheduling of the preliminary phase, (2) questionnaires, (3) staff conference and briefs, (4) staff report and memoranda, (5) briefing and vote, and (6) determination and views of the Commission.

Institution of the Investigation and Scheduling of the Preliminary Phase

Upon receipt of a properly filed petition, a six-person team consisting of an investigator, an industry analyst, an economist, an accountant/auditor, an attorney, and a supervisory investigator is assigned to the investigation. The staff develops a work schedule for the conduct of the preliminary phase of the investigation and prepares a notice of institution of investigation for publication in the *Federal Register*. The purpose of the notice is to provide information to the

¹¹ In either case, it publishes a notice of its findings in the *Federal Register*.

¹² Or within 25 days after the date on which the Commission receives notice from Commerce of the initiation of the investigation if Commerce must poll the industry to determine support for the petition.

public concerning the subject matter of the investigation and the schedule to be followed. The notice and work schedule are normally approved within one to two business days after receipt of the petition.

Any person other than the petitioner who wishes to appear before the Commission as a party in the investigation must file an "entry of appearance" with the Secretary to the Commission. An entry of appearance is a letter or document that states briefly the nature of the person's reason for participating in the investigation and the person's intent to file briefs with the Commission regarding the subject matter of the investigation. A person found by the Secretary to have a proper reason for participating in the investigation will be permitted to appear in the investigation as a party;¹³ acceptance of that person's entry of appearance is signified by the Secretary's inclusion of the person on a document referred to as the public service list. Entries of appearance submitted during the preliminary phase of the investigation must be filed with the Secretary not later than 7 days after publication of the Commission's notice of institution in the *Federal Register*.¹⁴

Questionnaires

After careful review of the petition and other information available at the time, the staff drafts questionnaires to solicit from U.S. producers, U.S. importers, and foreign producers the

¹³ Industrial users and, if the merchandise under investigation is sold at the retail level, representative consumer organizations, will be deemed to have a proper reason for participating in the investigation as a party even though they may not qualify as an interested party under section 771(9) of the Act. Representatives of such industrial users and consumer organizations, however, would not be eligible to apply for access to business proprietary information under an administrative protective order if the party they represent does not qualify as an interested party. See also the section of this part entitled "*The Administrative Protective Order Process*."

¹⁴ See Commission rule 201.11 (19 C.F.R. § 201.11).

information required by the Commission in order to make its preliminary determination. Questionnaires are sent to all U.S. producers except in cases involving an unusually large number of firms; in such cases, they are sent to a representative sample of firms. Similarly, questionnaires generally are mailed to all importers of the product in question, particularly those importing from the country(ies) subject to investigation. If the number of importers is unusually large, a representative sample may be taken. Foreign producer questionnaires are sent only to producers from the subject country(ies).¹⁵ Producer and importer questionnaires generally are mailed within one to three business days after receipt of the petition. Foreign producer questionnaires often are transmitted somewhat later through counsel representing those firms.

In drafting questionnaires, the key issue that must be resolved at the outset is the identification of the product or products with respect to which data will be collected. In making its preliminary determination, the Commission must assess injury to a U.S. "industry" producing a product that is "like" the imported product subject to investigation. The statute defines "industry" as "the producers as a whole of a domestic like product, or those producers whose collective output of a domestic like product constitutes a major proportion of the total domestic production of the product" The law defines "domestic like product" as "a product which is like, or in the absence of like, most similar in characteristics and uses with, the article subject to an investigation" In other words, before assessing injury to a domestic industry, the Commission must first define the domestic like product. However, that determination is not made until late in the preliminary phase, while the staff, in designing the questionnaires, must select the product(s) for which to collect injury data at the beginning of the investigation. The

¹⁵ The staff also sends a telegram requesting similar information to the U.S. embassy in the subject country(ies).

selection of the product(s) for data collection purposes is made on the basis of a review of the petition, discussions with individuals in the industry, and any insights that the Commission's industry analyst may have. Once this decision has been made, questionnaires are drafted using a standard format that is tailored to the nature of the industry in question.

Producer questionnaires generally consist of four parts. The first part asks a number of general questions relating to the organization and activities of the firm and whether it supports or opposes the petition, and why. The second part requests data on capacity, production, inventories, commercial shipments, export shipments, internal consumption, company transfers, employment, hours worked, wages paid, and purchases. Part three of the questionnaire involves financial data, including income-and-loss data on the product in question; data on capital expenditures, research and development expenses, and asset valuation; and questions regarding the impact of imports on capital and investment. The fourth and final part of the producer questionnaire requests sales prices¹⁶ and other price-related information and solicits allegations of lost revenues and lost sales attributable to the subject imports (if not included in the petition).

Importer questionnaires generally consist of three parts. As in the producer questionnaire, the first part relates to the organization and activities of the firm. The second part requests data on imports of the product in question; the quantity and value of commercial shipments, export shipments, internal consumption, and company transfers of such imports; and inventories of imports. The third part of the importer questionnaire solicits data on sales prices

¹⁶ Sales prices generally are requested for certain narrowly defined products which are a subset of the product in question. Prices may be requested on an f.o.b. and/or delivered basis, and on a spot, contract, or bid basis. They usually are requested on a quarterly basis, but depending on industry practice, may be solicited on a daily, weekly, monthly, or annual basis.

for subject imported merchandise and other price-related information similar to that requested in the producer questionnaire.

Foreign producer questionnaires are composed of three parts. The first two parts consist of general questions about the firm's operations in the country in question and in the United States. The third part requests data on the firm's capacity, production, home-market shipments, exports to the United States and other markets, and inventories of the subject merchandise.

Staff Conference and Briefs

The Commission's practice is to hold a public conference approximately three weeks into the preliminary phase of the investigation. The conference generally is chaired by the Commission's Director of Investigations; the staff assigned to the investigation are also present, but Commissioners do not attend. Parties in support of the petition and parties in opposition to the petition¹⁷ are each typically given one hour (for each side), beginning with the petitioner, in which to present legal and factual arguments and testimony by witnesses in support of their position.¹⁸ Nonparties may also request permission in advance of the conference to present a brief statement of their position. Speakers are not sworn in but are reminded of the applicability of 18 U.S.C. § 1001 to false or misleading statements, and to the fact that the record of the proceeding may be subject to judicial scrutiny if there is an appeal. The presiding official and

¹⁷ A "party" is defined in Commission rule 201.2 (19 C.F.R. § 201.2) as any person who has filed a complaint or petition on the basis of which an investigation has been instituted, or any person whose entry of appearance has been accepted.

¹⁸ If more than one party is in support of or in opposition to the petition, such parties are expected to allocate their allotted time among themselves. If they are unable to do so, the presiding official will make such allocations. It is fairly common to have more than one party in opposition, particularly in cases involving multiple countries.

staff may question witnesses after their presentations,¹⁹ but cross-examination and questioning by opposing parties are not permitted. After both sides have completed their presentations, they are allotted ten minutes each, beginning with the petitioner, in which to rebut opposing statements and present summary arguments. The conference is transcribed by a court reporter under contract to the Commission; transcripts are made available by the reporting firm on the following business day.

Parties are encouraged to file postconference briefs, which are limited in length to 50 double-spaced pages of textual material, due three business days after the conference. Nonparties may submit a brief written statement of information pertinent to the subject matter of the investigation within the same timeframe.

Staff Report and Memoranda

The staff report is an objective, factual document written by the investigator, industry analyst, accountant/auditor, and economist under the direction of the supervisory investigator.²⁰ It consists of a presentation and analysis of all of the statistical data and other information collected through questionnaires, public documents, field visits, telephone interviews, and other sources.²¹ It also addresses various factual issues that are relevant to the investigation, including issues raised by the parties at the conference and in briefs. The staff report does not contain any recommendations regarding determinations that the Commission ultimately must make.

¹⁹ The presiding official may also question speakers during their testimony.

²⁰ See appendix C for a sample outline of a typical staff report.

²¹ Statistical data generally are presented in aggregate form, although disaggregated data may be presented where appropriate.

After review by the supervisory investigator, and subsequent review by personnel in various offices throughout the Commission, the staff report is transmitted to the Commission approximately five weeks into the investigation. On the next business day, the General Counsel transmits to the Commission a legal issues memorandum written by the staff attorney that identifies the relevant legal issues in the investigation, summarizes the arguments on both sides of the issues, and provides pertinent legal advice. Any other memoranda requested by one or more Commissioners are also submitted by the staff at this time.

Briefing and Vote

Approximately four business days after receiving the staff report, the Commission convenes in a public meeting for the purpose of a briefing and vote on the investigation. At this time, Commissioners ask the staff any questions they may have regarding the investigation before approving the staff report. Then, each Commissioner announces his or her vote on the country(ies) involved in the investigation. The vote of the majority of the Commissioners participating in the decision constitutes the determination of the Commission. An evenly divided vote by the Commission represents an affirmative determination in antidumping and countervailing duty investigations. The public briefing and vote follow a period in which the Commission carefully studies all documents in the record, including the staff report and memoranda, the transcript of the conference, and the briefs. During this time, individual Commissioners may also ask the staff for private briefings concerning the subject matter of the investigation.

Determination and Views of the Commission

The Commission is required by law to transmit its preliminary determination to the Secretary of Commerce within 45 days after the date of filing of the petition,²² or, in general, one business day after the public briefing and vote. The Commission then has five business days in which to write and transmit to Commerce its "views," which explain the basis for its determination. During the same period, the staff prepares and transmits to Commerce a public version of the report, deleting any company-specific or otherwise confidential information. The determination and, if affirmative, a notice of commencement of the final phase of the investigation are subsequently published in the *Federal Register*, and the determination and views of the Commission are made available to the public electronically through the Internet (at www.usitc.gov). A publication containing the determination, the views of the Commission, and the nonconfidential version of the staff report is printed and bound by the Commission's Publishing Division. If the determination is negative, or if the Commission finds that imports are negligible,²³ the proceeding terminates.

Preliminary Phase of Commerce's Investigation

Under normal circumstances, assuming the Commission has made an affirmative preliminary determination, within 160 days after the date on which the petition is filed in antidumping cases or 85 days in countervailing duty cases, Commerce makes a preliminary determination, based upon the best information available to it at the time, of whether there is a

²² Or within 25 days after receiving notification from Commerce of the initiation of the investigation in cases in which Commerce must poll the industry to determine support for the petition.

²³ See the section of this part entitled "*Negligible Imports*" for a further discussion of this issue.

reasonable basis to believe or suspect that the subject imported merchandise is being sold or is likely to be sold at LTFV, or whether a countervailable subsidy is being provided with respect to the subject merchandise.

If Commerce's preliminary determination is affirmative, it orders the suspension of liquidation of all entries of the subject imports that are entered, or withdrawn from warehouse, for consumption on or after the date of publication of the notice of determination in the *Federal Register*.²⁴ Importers are then required to post a cash deposit or bond for each entry of the subject merchandise in an amount based on the estimated weighted average dumping margin,²⁵ or the estimated countervailable subsidy rate. If the determination is negative, Commerce nevertheless conducts the final phase of its investigation, although there is no requirement that importers post a cash deposit or bond.

Final Phase of Commerce's Investigation

Under normal circumstances, within 235 days after the date on which the petition is filed in antidumping cases or 160 days in countervailing duty cases, Commerce makes a final determination of whether the subject imported merchandise is being sold or is likely to be sold at LTFV, or whether a countervailable subsidy is being provided with respect to the subject merchandise.

²⁴ If Commerce makes a preliminary affirmative determination of critical circumstances, the suspension of liquidation applies retroactively to all unliquidated entries of merchandise entered, or withdrawn from warehouse, for consumption up to 90 days before the date on which suspension of liquidation was first ordered.

²⁵ "Dumping margin" refers to the amount by which the normal value exceeds the export price or constructed export price of the subject merchandise. "Weighted average dumping margin" refers to the percentage determined by dividing the aggregate dumping margins determined for a specific exporter or producer by the aggregate export prices and constructed export prices of such exporter or producer. Section 771(35) of the Act (19 U.S.C. § 1677(35)).

Final Phase of the Commission's Investigation

Under normal circumstances, within 280 days after the date on which the petition is filed in antidumping cases or 205 days in countervailing duty cases, the Commission makes a final determination of whether an industry in the United States is materially injured or is threatened with material injury, or the establishment of an industry in the United States is materially retarded, by reason of imports of the merchandise which is the subject of the investigation. The final phase of the Commission's investigation may be broken down into eight stages: (1) scheduling of the final phase, (2) questionnaires, (3) prehearing staff report, (4) hearing and briefs, (5) final staff report and memoranda, (6) closing of the record and final comments by parties, (7) briefing and vote, and (8) determination and views of the Commission.

Scheduling of the Final Phase

The final phase of the Commission's investigation begins upon receipt of official notification from Commerce (either in the form of a letter or *Federal Register* notice) of its affirmative preliminary determination.²⁶ A six-person team is immediately assigned to the investigation.²⁷ The staff develops a work schedule for the conduct of the final phase of the investigation and prepares a notice of scheduling for publication in the *Federal Register*. The notice and work schedule are normally approved by the Commission within one to two weeks after notification by Commerce of its preliminary determination.²⁸

²⁶ If the preliminary determination is negative, no action is taken until such time, if any, that Commerce issues an affirmative final determination.

²⁷ The team consists of as many as possible of the same individuals who worked on the preliminary phase of the investigation; however, staff assignments may vary because of scheduling considerations.

²⁸ The longer time period for approval of notices, work schedules, and questionnaires in the final phase relative to the preliminary phase reflects the fact that Commissioners approve such documents in the final phase, whereas in the preliminary phase such approval is delegated to the Commission's Director of Operations.

Any person who wishes to appear before the Commission as a party in the final phase of the investigation must file, or have filed in the preliminary phase, an entry of appearance with the Secretary to the Commission. Parties that filed an entry of appearance in the preliminary phase need not file an additional entry of appearance in the final phase. Persons desiring party status that did not file an entry of appearance in the preliminary phase may do so in the final phase at any time up until 21 days before the scheduled hearing date.²⁹

Questionnaires

After careful review of the entire record from the preliminary phase of the investigation, and particularly the views of the Commission on issues affecting data collection (such as domestic like product), the staff drafts questionnaires to solicit from U.S. producers, importers, and purchasers, and from foreign producers, the information required by the Commission in order to make its final determination. The draft questionnaires are circulated to the parties for comment after the Commission's preliminary determination but well before Commerce's preliminary determination. Party comments are filed with the Secretary and served on the other parties to the investigation. The staff reviews and incorporates the comments as appropriate, and forwards the questionnaires to the Commission for approval. Questionnaires are sent to all U.S. producers, U.S. importers, and foreign producers that reported production or imports of the merchandise in question in the preliminary phase of the investigation, and to any additional firms the staff has reason to believe, on the basis of the record in the preliminary phase, may be

²⁹ See Commission rule 201.11 (19 C.F.R. § 201.11).

producing or importing. The basic structure of these questionnaires is essentially the same as that of the questionnaires used in the preliminary phase, although product breakouts may be somewhat different, certain questions may be added or dropped, and the time period for which data are collected is more current.

Purchaser questionnaires are sent to all significant purchasers of the product in cases involving as many as 50 consuming firms. In cases involving a larger number of consumers, the scope is limited to the largest purchasers, or if virtually all of the consumers are small, a representative sample may be taken. Purchaser questionnaires generally consist of five parts. As in the producer and importer questionnaires, the first part relates to the organization and activities of the firm. The second part requests data on the quantity and/or value of purchases of the product manufactured in the United States, in each of the subject countries, and in the nonsubject countries as a group. Part three asks a number of questions about the characteristics of the market for the product in question and the firm's purchasing practices. The fourth part consists of a series of questions related to competition between the domestic product and both subject and nonsubject imports, and product comparisons in terms of price, quality, service, delivery, and other factors of sale. Part five requests actual purchase prices for specific types of domestic and subject imported products.

Producer, importer, and purchaser questionnaires are mailed approximately one to two weeks after notification by Commerce of its preliminary determination. Foreign producer questionnaires are issued soon afterwards, often through counsel representing the producers.

Prehearing Staff Report

The prehearing staff report (see the description of the staff report in connection with the preliminary phase of the investigation) is transmitted to the Commission and the parties to the investigation approximately five business days before prehearing briefs are due and nine business days before the hearing. The report contains the most current data available in the investigation up to that point and provides a statistical basis for analysis by the parties in their briefs, as well as a common ground for Commissioners and parties to base their discussions at the hearing.

Hearing and Briefs

Parties are strongly encouraged to file prehearing briefs, which are due approximately four business days before the hearing.³⁰ The prehearing brief should be a party's principal vehicle for asserting its arguments. There are no page limitations, but the brief should be as concise as possible, be limited to information and arguments relevant to the Commission's determination, and, to the extent possible, refer to the record.³¹ Nonparties may submit a brief written statement of information pertinent to the subject matter of the investigation within the same timeframe.

The Commission holds a public hearing very soon after Commerce announces its final determination, or approximately two and one-half months into the final phase of

³⁰ The exact date is specified in the notice of scheduling that is published in the *Federal Register*.

³¹ The term *record* is defined in Commission rule 207.2(f) (19 C.F.R. § 207.2(f)) as all information presented to or obtained by the Commission during the course of an investigation, including completed questionnaires, any information obtained from the Commerce Department, written communications from any person filed with the Secretary, staff reports, all governmental memoranda pertaining to the investigation, and the record of *ex parte* meetings required to be kept pursuant to section 777(a)(3) of the Act (19 U.S.C. § 1677f(a)(3)); and a copy of all Commission orders and determinations, all transcripts or records of conferences or hearings, and all notices published in the *Federal Register* concerning the investigation.

the Commission's investigation. The hearing is chaired by the Chairman of the Commission, or by another Commissioner in the Chairman's absence. All Commissioners attend if possible. The hearing is essentially a forum for factfinding; its purpose is to allow interested parties to express their views and to permit Commissioners to ask questions and solicit information that will be useful to them in reaching a determination.

Time allocations and ground rules for the conduct of the hearing are established at a prehearing conference conducted by the Director of Investigations a few days in advance of the hearing. Persons wishing to appear at the hearing must file a notice of participation with the Secretary to the Commission at least three business days in advance of the hearing or two business days in advance of the prehearing conference, whichever occurs first. A list of witnesses should be filed at that time. Parties in support of the petition and parties in opposition are each collectively given five minutes at the beginning of the hearing, beginning with the petitioner, to summarize their respective arguments. Generally, no questioning occurs at that point. Then the parties in support and those in opposition are given their basic allotment of time, typically one hour, in which to present their testimony, again beginning with those in support.³² Nonparties may also request permission in advance of the hearing to present a brief statement of their position. Following the testimony by each group or panel of witnesses is a period of questioning by Commissioners, staff, and by opposing parties if they so desire. Questioning by Commissioners typically runs longer than the parties' direct testimony. These questions, and the responses to the questions, which do not count against the time allotment of the group testifying

³² If more than one party is in support of or opposition to the petition, such parties are expected to allocate their five-minute summary time and their basic allotment among themselves prior to the prehearing conference. If they are unable to do so, the presiding official will make such allocations at the prehearing conference.

at the time, generally account for well over half of the total time involved in the hearing. Commissioners may also direct questions or requests for comments to other (non-testifying) parties. The basic allotment of time includes direct testimony, time spent in cross-examining witnesses of opposing groups,³³ and a closing statement which may be used to rebut opposing statements and present summary arguments. Closing statements occur at the conclusion of the hearing, again with parties in support followed by parties in opposition.

All persons testifying at the hearing are sworn in by the Secretary to the Commission prior to their testimony. The Commission encourages parties to file witness statements (testimony) in advance of the hearing. Any such statements must be filed at least three business days prior to the hearing. Testimony should be brief and to the point, and should be limited to a summary of the information and arguments contained in that party's prehearing brief, an analysis of the information and arguments contained in the prehearing briefs of other parties, and information not available at the time the prehearing brief was filed. Witnesses may speak from notes, from a prepared statement, or in response to questions posed by their counsel or another person. The Commission has an assortment of audiovisual equipment for use by witnesses who make arrangements with the Hearings Coordinator at least three business days before the hearing. The hearing is transcribed by a court reporter under contract to the Commission; transcripts are made available by the reporting firm on the following business day.

The Commission may hold a portion of the hearing *in camera* (i.e., closed to all individuals except Commissioners, essential staff, and participants who have been authorized to receive

³³ Only the time spent questioning such witnesses counts against the basic time allotment (i.e., responses by the witnesses are not deducted from the allotment).

business proprietary information under administrative protective order).³⁴ Parties desiring to present a portion of their hearing testimony *in camera* must submit a written request to the Secretary showing good cause; parties are strongly encouraged to submit such requests as early in the investigation as possible, but in no event later than seven days prior to the hearing.

Parties also are encouraged to file posthearing briefs, which are due four business days after the hearing. Posthearing briefs are limited in length to 15 double-spaced pages of textual material, not including any information submitted in response to questions by the Commission at the hearing. Again, nonparties may submit a brief written statement of information pertinent to the subject matter of the investigation within the same timeframe.

Final Staff Report and Memoranda

The final staff report (see the description of the staff report in connection with the preliminary phase of the investigation) is transmitted to the Commission and the parties approximately two weeks after posthearing briefs are due. The report, together with other papers prepared by the staff, the transcript of the hearing, the briefs of the parties, and other information in the record, provides the basis for the Commission's final determination. Two business days later, the staff transmits to the Commission a legal issues memorandum and any other memoranda in response to requests by specific Commissioners.

Closing of the Record and Final Comments by Parties

The Commission closes the record (i.e., ceases to accept new factual information) approximately five business days after the staff report is issued. At that time parties to the

³⁴ See the section of this part entitled "*The Administrative Protective Order Process*."

investigation are permitted to inspect all public information, and those parties who are under the administrative protective order are served all business proprietary information not previously disclosed. Three business days after the record closes, parties are given an opportunity to make final comments on the accuracy, reliability, or probative value of all information for which they had not had a previous opportunity to comment. Final party comments may not contain new factual information and are limited in length to 15 double-spaced pages of textual material.

Briefing and Vote

The Commission holds a public briefing and vote approximately five business days after the record closes and six business days before the statutory deadline for completion of the final phase of the investigation. During the period prior to the vote, the Commission carefully studies the record and may request private briefings by the staff. At the public briefing and vote, Commissioners ask the staff any questions they may have regarding the investigation before approving the staff report and announcing their votes on each country involved in the investigation.

Determination and Views of the Commission

The Commission is required by law to transmit its final determination to the Secretary of Commerce within 120 days after notification of Commerce's preliminary determination or 45 days after notification of its final determination,³⁵ whichever is later. During the period between the briefing and vote and the transmittal of its final determination, the Commission writes its

³⁵ Seventy-five days after notification of Commerce's final determination if its preliminary determination was negative.

views, explaining the basis for its determination,³⁶ and the staff prepares a public version of the report, deleting any company-specific or otherwise confidential information. The determination is subsequently published in the *Federal Register*, and the determination and views of the Commission are made available to the public electronically through the Internet (at www.usitc.gov). A publication containing the determination, the views of the Commission, and the nonconfidential version of the staff report is printed and bound by the Commission's Publishing Division.

Under certain circumstances, the Commission must make additional findings pursuant to its final determination. If Commerce makes an affirmative final determination regarding the existence of critical circumstances, and the Commission makes an affirmative final determination of material injury (as opposed to merely threat of material injury) to a domestic industry, the Commission must make an additional determination as to whether the imports subject to Commerce's affirmative determination of critical circumstances are likely to undermine seriously the remedial effect of the antidumping or countervailing duty order to be issued.³⁷ If the Commission makes an affirmative final determination of threat of material injury, it must make an additional finding as to whether it would have found material injury but for the suspension of liquidation of entries of the subject merchandise. This finding determines the effective date of the imposition of duties: if affirmative, duties are effective on the date of suspension of liquidation; if

³⁶ If the Commission makes a unanimous determination, it generally issues only one set of views, although individual Commissioners may write additional views containing a particular line of analysis that they deem relevant. If the determination is not unanimous, there are separate views for Commissioners voting in the affirmative and for those voting in the negative. However, even in the latter case, all Commissioners may join in one set of common views addressing certain issues.

³⁷ See the section of *Part I* entitled "*Critical Circumstances Information*" for further information on this issue.

negative, duties are effective on the date of publication in the *Federal Register* of the notice of the Commission's final affirmative determination. Similarly, if the Commission finds material retardation of the establishment of an industry in the United States, duties are effective on the date of publication of the Commission's final determination.³⁸

Commerce is required by law to publish in the *Federal Register* an antidumping or countervailing duty order within seven days after being notified by the Commission of an affirmative final determination of material injury or threat of material injury to a domestic industry, or material retardation of the establishment of a domestic industry. Importers are then required to post a cash deposit equal to the amount of the estimated antidumping or countervailing duties pending liquidation of entries of the merchandise.

The statute requires Commerce and the Commission to conduct a review ("sunset review") no later than five years after the issuance of an antidumping or countervailing duty order or the suspension of an investigation to determine whether revocation of the order or termination of the suspended investigation "would be likely to lead to continuation or recurrence of dumping or a countervailable subsidy (as the case may be) and of material injury."³⁹ Commerce will revoke the order after review unless it determines that dumping or a countervailable subsidy would be likely to continue or recur, **and** the Commission determines that material injury would be likely to continue or recur.⁴⁰

³⁸ In these cases, Commerce releases any bond or other security, and refunds any cash deposit made, to secure the payment of antidumping or countervailing duties related to subject merchandise that was entered, or withdrawn from warehouse, for consumption before the date of publication of the order. Sections 706(b)(2) and 736(b)(2) of the Act (19 U.S.C. §§ 1671(e)(b)(2) and 1673(e)(b)(2)).

³⁹ Section 751(c)(1) of the Act (19 U.S.C. § 1675(c)(1)).

⁴⁰ Section 751(d)(2) of the Act (19 U.S.C. § 1675(d)(2)).

BUSINESS PROPRIETARY INFORMATION⁴¹

The Commission obtains extensive company-specific business proprietary information (BPI) from U.S. producers, importers, and purchasers and from foreign producers, principally through questionnaires. Statistical BPI are aggregated and presented in tabular form in the staff report and are subsequently used by the Commission in its analysis of the condition of the domestic industry. The Commission's rule of thumb in presenting and analyzing statistical data is that aggregate data are confidential if they include only one or two companies, or if they include three or more companies and one company accounts for at least 90 percent of the total or two account for at least 75 percent of the total. In such cases, the Commission will not disclose the actual aggregate numbers but will limit its discussion in public documents to a description of the direction of the trends (i.e., increases and decreases) and, in the case of financial data, whether the industry was profitable or not. Submitters of BPI (e.g., questionnaire respondents) may for good cause shown request confidential treatment even for such general descriptions of industry trends. Parties who have access to BPI under an administrative protective order should follow these same guidelines when discussing statistical data in public versions of their written submissions.

⁴¹ Business proprietary information, or confidential business information, is information of commercial value, the disclosure of which is likely to have the effect of either impairing the Commission's ability to obtain such information as is necessary to perform its statutory functions, or causing substantial harm to the competitive position of the firm or other organization from which the information was obtained. See Commission rule 201.6(a) (19 C.F.R. § 201.6(a)) for the precise definition.

THE ADMINISTRATIVE PROTECTIVE ORDER PROCESS

The Commission is required by law⁴² to release BPI to certain eligible persons under an administrative protective order (APO) which is designed to protect the confidentiality of such information. Those persons eligible to apply for access to BPI under an APO ("authorized applicants") include the following persons who are representatives of an "interested party" which is a "party" to the investigation: (1) an attorney, (2) a consultant or expert under the direction and control of such an attorney, (3) a consultant or expert who appears regularly before the Commission, and (4) a representative of an interested party which is a party to the investigation if such interested party is not represented by counsel. In-house counsel may serve as authorized applicants provided they are not involved in competitive decisionmaking.⁴³

Authorized applicants who are interested in obtaining access to BPI under an APO must submit an application, shown in appendix D,⁴⁴ to the Secretary by the date specified in the *Federal Register* notice of the investigation. Shortly after the deadline for filing APO applications, the Secretary will establish an APO service list⁴⁵ containing the names of all authorized applicants whose applications have been approved. All parties on the APO service list, and only those parties, will receive copies of completed producer, importer, and purchaser questionnaire

⁴² Section 777(c)(1)(A) of the Act (19 U.S.C. § 1677f(c)(1)(A)).

⁴³ See, e.g., *U.S. Steel Corp. v. United States*, 730 F.2d 1465 (Fed. Cir. 1984). The Court defined competitive decisionmaking as "a counsel's activities, association, and relationship with a client that are such as to involve counsel's advice and participation in any or all of the client's decisions (pricing, product design, etc.) made in light of similar or corresponding information about a competitor."

⁴⁴ This form, which is available from the Office of the Secretary, must be used; no substitutes will be accepted. Each authorized applicant must file a separate application.

⁴⁵ The APO service list is printed on pink paper to distinguish it from the public service list which is printed on blue paper. The public service list contains the names of all parties to the investigation.

responses as well as BPI versions of the petition, briefs and other submissions by parties, staff reports, nonprivileged staff memoranda to the Commission, and Commissioners' opinions. Parties on the APO service list in the preliminary phase of the investigation need not file another APO application in the final phase but must file a letter with the Secretary indicating their intention to participate in the final phase of the investigation. The letter should identify any individuals named on the APO service list for the preliminary phase of the investigation who will not be involved in the final phase. New authorized applicants must file an APO application.

All parties to the investigation (identified on the public service list) are required to serve copies of their questionnaire responses and the business proprietary versions of petitions, briefs, and other submissions on all parties on the APO service list. A certificate of service, attesting that complete copies of the submission have been properly served, must accompany each such document.⁴⁶ Parties are required to submit public versions of all submissions containing BPI, with the exception of questionnaire responses, within one business day after the deadline for filing the BPI version of the submission.⁴⁷

⁴⁶ See Commission rule 207.7(f) (19 C.F.R. § 207.7(f)). In the event that a submission is filed before the APO service list is established, the document need not be accompanied by a certificate of service, but the submission must be served within two days of the establishment of the list and a certificate of service must be filed at that time.

⁴⁷ See Commission rule 207.3(c) (19 C.F.R. § 207.3(c)). The BPI version of the submission must enclose all BPI in brackets and have the following warning marked on every page containing such information: "Bracketing of BPI not final for one business day after date of filing." As the warning states, the bracketing becomes final one business day later (i.e., at the same time the public version is due). During the interim, the submitter may correct any errors in bracketing by filing a revised version of the document, or portions thereof. Until the bracketing becomes final, recipients of the document may not divulge any part of its contents, including non-bracketed portions of the documents, to anyone not on the APO service list. The public version of the submission must have all BPI deleted and must note where such deletions have occurred (asterisks typically are used for this purpose). No other changes are permitted.

Individuals on the APO service list are strictly forbidden to divulge BPI obtained under APO to clients or other individuals not on the APO service list. Any individual who breaches the APO is subject to sanctions, which include:

- (1) Disbarment from practice in any capacity before the Commission along with such person's partners, associates, employer, and employees, for up to seven years following publication of a determination that the order has been breached;
- (2) Referral to the United States Attorney;
- (3) In the case of an attorney, accountant, or other professional, referral to the ethics panel of the appropriate professional association; and
- (4) Such other administrative sanctions as the Commission determines to be appropriate, including public release of or striking from the record any information or briefs submitted by, or on behalf of, the offender or the party represented by the offender, and denial of further access to business proprietary information in the current or any future investigations before the Commission.

For additional information on the Commission's APO procedures, consult section 777(c) of the Act (19 U.S.C. § 1677f(c)), Commission rule 207.7 (19 C.F.R. § 207.7), and *An Introduction to Administrative Protective Order Practice in Antidumping and Countervailing Duty Investigations (Second Edition)*, USITC Publication 2961, Office of the Secretary, April 1996.

KEY LEGAL CONCEPTS

Domestic Like Product and U.S. Industry

In determining whether an industry in the United States is materially injured or threatened with material injury, or the establishment of an industry in the United States is materially retarded, by reason of the subject imports, the Commission must first define the "domestic like product" and the "industry." The statute defines the "industry" as "the producers as a whole of a domestic like product, or those producers whose collective output of a domestic

like product constitutes a major proportion of the total domestic production of the product."⁴⁸ The "domestic like product" in turn is defined in the Act as a "product which is like, or in the absence of like, most similar in characteristics and uses with, the article subject to an investigation."⁴⁹

The Commission's determination regarding the appropriate domestic like product or products in an investigation is a factual determination, to which it applies the statutory standard of "like" or "most similar in characteristics and uses" on a case-by-case basis.⁵⁰ In defining the domestic like product, the Commission generally considers a number of factors, including: (1) physical characteristics and uses; (2) interchangeability of the products; (3) channels of distribution; (4) customer and producer perceptions of the products; (5) the use of common manufacturing facilities and production employees; and where appropriate, (6) price.⁵¹ No single factor is dispositive, and the Commission may consider other factors it deems relevant on the basis of the facts of a particular investigation.⁵² Generally, the Commission disregards minor variations between the articles subject to an investigation and looks for clear dividing lines among possible like products.⁵³ The Commission may define the domestic like product more broadly than the class or kind of imported merchandise defined by Commerce, or the Commission may

⁴⁸ Section 771(4)(A) of the Act (19 U.S.C. § 1677(4)(A)).

⁴⁹ Section 771(10) of the Act (19 U.S.C. § 1677(10)).

⁵⁰ *Asociacion Colombiana de Esportadores de Flores, et al. v. United States*, 693 F. Supp. 1165, 1169 (CIT 1988) ("*Asocoflores*").

⁵¹ *Torrington Co. v. United States*, 767 F. Supp. 744 (CIT 1990), *aff'd*, 938 F.2d 1278 (1991); *Asocoflores*, 693 F. Supp. 1165, 1168 n.4, 1180 n.7 (CIT 1988).

⁵² *See, e.g., Professional Electric Cutting and Sanding/Grinding Tools from Japan ("Tools")*, Inv. No. 731-TA-571 (Final), USITC Pub. 2658 (July 1993) at 6.

⁵³ S. Rep. No. 249, 96th Cong., 1st Sess. 90-91 (1979). *See also Tools* at 6.

find two or more domestic like products corresponding to the class or kind of imported merchandise.⁵⁴

One issue that has arisen in a number of investigations is whether a semifinished product should be included in the same like product with the finished product under investigation. In analyzing this issue, the Commission generally examines the following factors: (1) the necessity for, and costs of, further processing; (2) the degree of interchangeability of articles at different stages of production; (3) whether the article at an earlier stage of production is dedicated to use in the finished article; (4) whether there are significant independent uses or markets for the finished and unfinished articles; and (5) whether the article at an earlier stage of production embodies or imparts to the finished article an essential characteristic or function.⁵⁵

Once the Commission determines the domestic like product in a particular investigation, it generally defines the industry as consisting of all U.S. producers of the domestic like product. There are two exceptions to this rule. The Commission may find that "appropriate circumstances" exist to either (1) define the domestic industry as consisting of producers of the like product within a particular geographic region of the United States or (2) exclude from the domestic industry certain "related parties." These exceptions are discussed in the following sections on "*Regional Industry*" and "*Related Parties*."

In a number of cases, the Commission has been faced with the question of whether a particular producer's domestic operations are sufficient for it to be considered a member of the

⁵⁴ See, e.g., *Certain Hot-Rolled Lead and Bismuth Carbon Steel Products from Brazil, France, Germany, and the United Kingdom*, Invs. Nos. 701-TA-314-317 (Final) and 731-TA-552-555 (Final), USITC Pub. 2611 (March 1993) at 6 and 27-28; and *Certain Special Quality Carbon and Alloy Hot-Rolled Steel Bars and Rods and Semifinished Products from Brazil ("Special Quality Steel")*, Inv. No. 731-TA-572 (Final), USITC Pub. 2662 (July 1993) at 6-7 and 17.

⁵⁵ See, e.g., *Special Quality Steel* at 12-15.

domestic industry. In considering this issue, the Commission has examined the overall nature of the firm's production-related activities in the United States, specifically (1) the source and extent of the firm's capital investment; (2) the technical expertise involved in U.S. production activities; (3) the value added to the product in the United States; (4) employment levels; (5) the quantities and types of parts sourced in the United States; and (6) any other costs and activities in the United States directly leading to production of the domestic like product.⁵⁶

Regional Industry

The Act states that--

"In appropriate circumstances, the United States, for a particular product market, may be divided into 2 or more markets and the producers within each market may be treated as if they were a separate industry if--

- (i) the producers within such market sell all or almost all of their production of the domestic like product in question in that market, and
- (ii) the demand in that market is not supplied, to any substantial degree, by producers of the product in question located elsewhere in the United States.

In such appropriate circumstances, material injury, the threat of material injury, or material retardation of the establishment of an industry may be found to exist with respect to an industry even if the domestic industry as a whole, or those producers whose collective output of a domestic like product constitutes a major proportion of the total domestic production of that product, is not injured, if there is a concentration of dumped imports or imports of merchandise benefiting from a countervailable subsidy into such an isolated market and if the producers of all, or almost all, of the production within that market are being materially injured or threatened by material injury, or if the establishment of an industry is being materially retarded, by reason of the dumped imports or imports of merchandise

⁵⁶ See, e.g., *Certain Personal Word Processors from Japan*, Inv. No. 731-TA-483 (Final), USITC Pub. 2411 (August 1991), at 18, and *Tools* at 20.

benefiting from a countervailable subsidy. The term 'regional industry' means the domestic producers within a region who are treated as a separate industry"⁵⁷

The Commission previously has found that appropriate circumstances exist to engage in a regional industry analysis where a product had a low value-to-weight ratio and where high transportation costs made the area in which the product was produced necessarily isolated and insular.⁵⁸ The Court of International Trade, however, has cautioned against "[a]rbitrary or free handed sculpting of regional markets."⁵⁹

If the Commission finds material injury, threat of material injury, or material retardation of the establishment of a regional industry by reason of the subject imports, to the maximum extent possible Commerce is to assess duties "only on the subject merchandise of the specific exporters or producers that exported the subject merchandise for sale in the region concerned during the period of investigation."⁶⁰

Related Parties

The Act states that--

"If a producer of a domestic like product and an exporter or importer of the subject merchandise are related parties, or if a producer of the domestic like product is also an importer of the subject merchandise, the producer may, in appropriate circumstances, be excluded from the industry."

The producer and an exporter or importer are considered to be related parties if--

⁵⁷ Section 771(4)(C) of the Act (19 U.S.C. § 1677(4)(C)).

⁵⁸ See, e.g., *Gray Portland Cement and Cement Clinker from Mexico ("Mexico Cement")*, Inv. No. 731-TA-451 (Preliminary), USITC Pub. 2235 (November 1989) at 8; *Gray Portland Cement and Cement Clinker from Japan ("Japan Cement")*, Inv. No. 731-TA-461 (Final), USITC Pub. 2376 (April 1991) at 16-17; and *Gray Portland Cement and Cement Clinker from Venezuela ("Venezuela Cement")*, Invs. Nos. 303-TA-21 (Preliminary) and 731-TA-519 (Preliminary), USITC Pub. 2400 (July 1991) at 6-7.

⁵⁹ *Atlantic Sugar, Ltd. v. United States*, 519 F. Supp. 916, 920 (CIT 1981).

⁶⁰ Sections 706(c) and 736(d) of the Act (19 U.S.C. §§ 1671e(c) and 1673e(d)).

"(I) the producer directly or indirectly controls the exporter or importer, (II) the exporter or importer directly or indirectly controls the producer, (III) a third party directly or indirectly controls the producer and the exporter or importer, or (IV) the producer and the exporter or importer directly or indirectly control a third party and there is reason to believe that the relationship causes the producer to act differently than a nonrelated producer."

A party is considered to directly or indirectly control another party if the party is "legally or operationally in a position to exercise restraint or direction over the other party."⁶¹

Application of the related parties provision is within the Commission's discretion. If a U.S. producer qualifies as a related party pursuant to the above language, the Commission determines whether "appropriate circumstances" exist for excluding that producer from the domestic industry. The purpose of excluding related parties is to minimize any distortion in the aggregate data related to the condition of the domestic industry that might result from including related parties whose operations are shielded from the adverse effects of the subject imports.⁶² Thus, for example, if a U.S. producer is related to a foreign exporter and the foreign exporter directs its exports to the United States so as not to compete with the related U.S. producer, the Commission may determine that appropriate circumstances exist to exclude the related U.S. producer from the domestic industry.

The Commission has examined the following factors in determining whether appropriate circumstances exist to exclude a related party:

- (1) the percentage of domestic production attributable to related producers;

⁶¹ Section 771(4)(B) of the Act (19 U.S.C. § 1677(4)(B)).

⁶² *Torrington v. United States*, 790 F. Supp. 1161, 1168 (CIT 1992), *aff'd*, Slip Op. 92-1383, 1392 (Fed. Cir. 1993).

(2) the reason why importing producers choose to import the articles under investigation -- to benefit from the unfair trade practice or to enable them to continue production and compete in the domestic market; and

(3) the position of the related producers vis-a-vis the rest of the industry, i.e., whether inclusion or exclusion of the related party will skew the data for the rest of the industry.⁶³

The Court of International Trade has approved the Commission's exclusion of a related party in situations in which the producer is related to the foreign exporter and appears to have benefitted from the consistently lower prices of the dumped imports, and in which the exporter appears to have been directing its exports in such a manner so as not to compete with its related U.S. importer/producer.⁶⁴

Cumulation

In the context of evaluating material injury to a domestic industry, the statute states that "the Commission **shall** [emphasis added] cumulatively assess the volume and effect of imports of the subject merchandise from all countries with respect to which [petitions were filed, or investigations were self-initiated on the same day] if such imports compete with each other and with domestic like products in the United States market."⁶⁵ ⁶⁶ In the context of evaluating threat

⁶³ *Torrington v. United States*, 790 F. Supp. 1161, 1168 (CIT 1992), *aff'd*, Slip Op. 92-1383, 1392 (Fed. Cir. 1993).

⁶⁴ *Sandvik AB v. United States*, 721 F. Supp. 1322, 1331 (CIT 1989), *aff'd*, 904 F. 2d 46 (1990).

⁶⁵ Section 771(7)(G) of the Act (19 U.S.C. § 1677(7)(G)).

⁶⁶ The statute provides for four exceptions to the cumulation provision. The Commission is not to cumulate imports (1) from any country with respect to which Commerce has made a preliminary negative determination, unless Commerce makes a final affirmative determination with respect to those imports before the Commission makes its final determination; (2) from any country with respect to which the investigation has been terminated; (3) from any country that is designated as a beneficiary country under the Caribbean Basin Economic Recovery Act (CBERA) for purposes of making a determination with respect to that country, except that imports from such country may be cumulated with imports from any other CBERA beneficiary country (however, for purposes of making a determination with respect to non-CBERA countries, imports from CBERA countries are to be cumulated with imports from non-CBERA countries); or (4) from Israel, unless the Commission determines that a domestic industry is materially injured or threatened with material injury by reason of imports from that country.

of material injury to a domestic industry, the Act states that the Commission **may** [emphasis added] cumulatively assess the volume and price effects of imports of the subject merchandise from all countries with respect to which [petitions were filed, or investigations were self-initiated on the same day] if such imports compete with each other and with domestic like products in the United States market."⁶⁷

In determining whether imports compete with each other and with the domestic like product, the Commission generally has considered the following four factors:

- (1) the degree of fungibility between the imports from different countries and between imports and the domestic like product, including consideration of specific customer requirements and other quality related questions;
- (2) the presence of sales or offers to sell in the same geographic markets of imports from different countries and the domestic like product;
- (3) the existence of common or similar channels of distribution for imports from different countries and the domestic like product; and
- (4) whether the imports are simultaneously present in the market.⁶⁸

Although no single factor is determinative, and the list of factors is not exclusive, these factors provide the Commission with a framework for determining whether the imports compete with

⁶⁷ Section 771(7)(H) of the Act (19 U.S.C. § 1677(7)(H)).

⁶⁸ *Certain Cast-Iron Pipe Fittings from Brazil, the Republic of Korea, and Taiwan*, Invs. Nos. 731-TA-278-280 (Final), USITC Pub. 1845 (May 1986) at 8, *aff'd*, *Fundicao Tupy, S.A. v. United States*, 678 F. Supp. 898 (CIT 1988), *aff'd*, 859 F.2d 915 (Fed. Cir. 1988).

each other and with the domestic like product.⁶⁹ Only a "reasonable overlap" of competition is required.⁷⁰

Negligible Imports

The statute requires that an investigation be terminated without an injury determination if imports of the subject merchandise are found to be negligible.⁷¹ Negligible imports are generally defined in the Act as imports from a country of merchandise corresponding to a domestic like product where such imports account for less than 3 percent of the volume of all such merchandise imported into the United States in the most recent 12-month period for which data are available that precedes the filing of the petition or the initiation of the investigation. However, if there are imports of such merchandise from a number of countries subject to investigations initiated on the same day that individually account for less than 3 percent of the total volume of the subject merchandise, and if the imports from those countries collectively account for more than 7 percent of the volume of all such merchandise imported into the United States during the applicable 12-month period, then imports from such countries are deemed not to be negligible.^{72 73}

The Commission is directed not to treat imports as negligible in the context of a threat analysis if it determines that "there is a potential" that imports from a country that individually

⁶⁹ See, e.g., *Wieland Werke, AG v. United States*, 718 F. Supp. 50, 52 (CIT 1989).

⁷⁰ See, e.g., *Granges Metallverken AB v. United States*, 716 F. Supp. 17 (CIT 1989).

⁷¹ Sections 703(a)(1), 705(b)(1), 733(a)(1), and 735(b)(1) of the Act (19 U.S.C. §§ 1671b(a)(1), 1671d(b)(1), 1673b(a)(1), and 1673d(b)(1)).

⁷² Section 771(24) of the Act (19 U.S.C. § 1677(24)).

⁷³ In determining the aggregate volume of the merchandise described above, the Commission is to disregard imports from any country subject to any of the four cumulation exceptions noted in the previous section entitled "*Cumulation*."

accounts for less than 3 percent of the total volume of the subject merchandise during the applicable 12-month period "will imminently account for more than 3 percent" of such volume or that the aggregate volume of imports from all countries that individually meet the 3-percent standard for negligibility "will imminently exceed 7 percent" of such volume. In countervailing duty investigations involving imports from developing countries, the Commission is to substitute "4 percent" and "9 percent" standards, respectively, for the "3 percent" and "7 percent" standards described above.

Captive Production

The Act states that--

"If domestic producers internally transfer significant production of the domestic like product for the production of a downstream article and sell significant production of the domestic like product in the merchant market, and the Commission finds that--

- (I) the domestic like product produced that is internally transferred for processing into that downstream article does not enter the merchant market for the domestic like product,
- (II) the domestic like product is the predominant material input in the production of that downstream article, and
- (III) the production of the domestic like product sold in the merchant market is not generally used in the production of that downstream article,

then the Commission, in determining market share and the factors affecting financial performance . . . , shall focus primarily on the merchant market for the domestic like product."⁷⁴

⁷⁴ Section 771(7)(C)(iv) of the Act (19 U.S.C. § 1677(7)(C)(iv)).

Other Legal Concepts

The terms “material injury,” “threat of material injury,” and “material retardation” are discussed in the section entitled “*Injury Information*” in *Part I, The Petition Process*. The term “critical circumstances” is discussed in the section entitled “*Critical Circumstances Information*,” also in *Part I*.

PART III

HISTORICAL OVERVIEW

ANTIDUMPING LAW¹

The first antidumping legislation passed by Congress was the Antidumping Act of 1916, which provided for damages through Federal court against parties who dumped foreign goods in the United States. However, the requirements under this statute, particularly the need to demonstrate intent, were difficult to meet, leading Congress to consider a different type of antidumping law. The Antidumping Act of 1921 was passed, which until 1979 provided the statutory basis for investigations by the Department of the Treasury of alleged dumping practices and for the imposition of antidumping duties.

During the negotiations to establish an International Trade Organization following World War II, the United States submitted a draft proposal on dumping, based on the Antidumping Act of 1921. This proposal formed the basis for Article VI of the GATT, which serves as the model for the antidumping laws of countries worldwide.

The GATT Antidumping Code of 1967 was established during the Kennedy Round of Multilateral Trade Negotiations. The Code refined the concepts of Article VI of the GATT and supplemented Article VI by establishing procedural requirements for antidumping investigations. It also brought all GATT signatory countries into conformity with Article VI. The Antidumping Code came into force on July 1, 1968.

Article VI of the GATT was revised during the Tokyo Round of Multilateral Trade Negotiations in the 1970s, and the GATT Antidumping Code was amended to conform to the

¹ Extracted in part from *Overview and Compilation of U.S. Trade Statutes*, Committee on Ways and Means, U.S. House of Representatives, 104th Congress, 1st Session, 1995 Edition, August 4, 1995.

Agreement Relating to Subsidies and Countervailing Measures, which also was negotiated at that time. A newly negotiated Agreement on Implementation of Article VI of the GATT, Relating to Antidumping Measures came into force on January 1, 1980.

Congress adopted the revised GATT Antidumping Code in passing the Trade Agreements Act of 1979. Title I of the 1979 Act repealed the Antidumping Act of 1921 and added a new Title VII to the Tariff Act of 1930 that implemented the provisions of the GATT antidumping agreement. The 1979 Act contained major substantive and procedural changes, and transferred the responsibility for administering the antidumping law from the Department of the Treasury to the Department of Commerce.

The antidumping law was further amended by Title VI of the Trade and Tariff Act of 1984, and by Title I, Subtitle C, Part 2 of the Omnibus Trade and Competitiveness Act of 1988. Among other things, the 1984 Act modified the provisions of the antidumping law relating to cumulation of imports from subject countries and threat of material injury. The 1988 Act addressed the issue of the prevention of circumvention of antidumping orders, and amended provisions of the law relating to critical circumstances, material injury, and threat of material injury, among others.

The U.S. antidumping law was most recently amended by the Uruguay Round Agreements Act (URAA) effective January 1, 1995. The URAA implemented changes required by the Uruguay Round Agreements (URA), which established the World Trade Organization (WTO). The URA incorporates previous GATT agreements, as amended, and includes the Agreement on Implementation of Article VI of GATT 1994 (Antidumping Agreement 1994). Under the URA, all countries that become Members of the WTO will automatically be subject to the Antidumping Agreement 1994.

The URAA modified provisions of the law relating to such issues as material injury, threat of material injury, critical circumstances, regional industry, related parties, and cumulation. The 1995 Act also added new provisions addressing captive production and negligible imports, and provided for sunset reviews to determine whether antidumping orders should be revoked after five years.

COUNTERVAILING DUTY LAW²

The first U.S. legislation that addressed unfair trade practices was a countervailing duty law passed in 1897. The provisions of that law remained essentially unchanged until 1979, when the U.S. countervailing duty law was changed to conform with the agreement reached in the Tokyo Round of Multilateral Trade Negotiations.

The pre-1979 law required the Secretary of the Treasury to assess countervailing duties on imported dutiable goods benefiting from the payment or bestowal of an export "bounty or grant." In 1922 Congress amended the law to cover bounties or grants on manufacture or production as well as on exportation. Prior to 1974 the law applied only to dutiable merchandise and did not require an injury test. The Trade Act of 1974 extended the application of the countervailing duty law to duty-free imports, subject to a showing of injury.

During the Tokyo Round of Multilateral Trade Negotiations, an agreement concerning the use of subsidies and countervailing measures was completed under Article VI of the GATT and signed by the United States and many of its trading partners. The Agreement Relating to Subsidies and Countervailing Measures, commonly referred to as the Subsidies Code, required

² Extracted in part from *Overview and Compilation of U.S. Trade Statutes*, Committee on Ways and Means, U.S. House of Representatives, 104th Congress, 1st Session, 1995 Edition, August 4, 1995.

evidence of injury prior to the imposition of countervailing duties. However, the grandfather clause of the GATT permitted the U.S. law, which predated the GATT, to operate without an injury test.

Congress adopted the GATT Subsidies Code in passing the Trade Agreements Act of 1979. The 1979 Act added a new Title VII to the Tariff Act of 1930 to conform the countervailing duty law to U.S. obligations under the Subsidies Code. One of the most important changes made by the 1979 Act was the requirement of an injury test in all countervailing duty cases involving imports from "countries under the Agreement."³ The provisions of the preexisting section 303 of the Tariff Act of 1930, as amended by the 1979 Act, were retained to cover cases involving imports from countries that were not "countries under the Agreement." Imports from these countries were not entitled to an injury test except in cases in which the imports entered duty-free. In addition to major substantive and procedural changes, the 1979 Act transferred the responsibility for administering the countervailing duty law from the Department of the Treasury to the Department of Commerce.

The countervailing duty law was further amended by Title VI of the Trade and Tariff Act of 1984, and by Title I, Subtitle C, Part 2 of the Omnibus Trade and Competitiveness Act of 1988. Among other things, the 1984 Act modified the provisions of the countervailing duty law relating to cumulation of imports from subject countries and threat of material injury. The 1988 Act addressed the issue of the prevention of circumvention of countervailing duty orders, and amended provisions of the law relating to critical circumstances, material injury, and threat of material injury, among others.

The U.S. countervailing duty law was most recently amended by the URAA effective January 1, 1995. The URAA repealed section 303 of the Tariff Act of 1930 and implemented changes required by the URA, including the Agreement on Subsidies and Countervailing Measures (Subsidies Agreement 1994). Under the URA, all countries that become Members of the WTO will automatically be subject to the Subsidies Agreement 1994, unlike the previous system in which GATT members individually decided whether to accede to the provisions of the Agreement.

³ "Countries under the Agreement" were countries that either were signatories to the Subsidies Code or had assumed substantially equivalent obligations to those under the Code.

The URAA modified provisions of the law relating to such issues as material injury, threat of material injury, critical circumstances, regional industry, related parties, and cumulation. The 1995 Act also added new provisions addressing captive production and negligible imports, and provided for sunset reviews to determine whether countervailing duty orders should be revoked after five years.

TITLE VII CASE EXPERIENCE

The Commission received a total of 1,138 antidumping and countervailing duty petitions under Title VII of the Tariff Act of 1930 during fiscal years 1980-96.⁴ These cases involved nearly \$36 billion in imports from the countries subject to the investigations. Thirty-five percent of the petitions resulted in affirmative determinations by the Commission and Commerce, culminating in the issuance of an antidumping or countervailing duty order. Thirty-nine percent of the petitions resulted in a negative determination by the Commission. In the remaining 26

⁴ Title VII of the Tariff Act of 1930 was created by the Trade Agreements Act of 1979. The antidumping and countervailing duty laws were substantially revised under Title VII, which became effective on January 1, 1980. Thus, the period covering fiscal years 1980-96 represents the Commission's entire experience with antidumping and countervailing duty investigations from the inception of Title VII through the last fiscal year for which complete data are available.

percent of the cases, Commerce either terminated or suspended the investigation or issued a negative final determination.

Appendix E presents various graphs that show for fiscal years 1980-96 the number of petitions filed with the Commission under Title VII as a whole, as well as individually under the antidumping and countervailing duty provisions (figures 3-5), and the value of imports subject to those investigations (figures 6-8). Other graphs depict the disposition of the petitions (figures 9-11) and the principal countries involved in the investigations (figures 12-14).

APPENDIX A

GLOSSARY OF ANTIDUMPING AND COUNTERVAILING DUTY TERMS

GLOSSARY OF ANTIDUMPING AND COUNTERVAILING DUTY TERMS

Business proprietary information.--"Business proprietary information," or "confidential business information," is defined in Commission rule 201.6(a) (19 C.F.R. § 201.6(a)) as "information . . . of commercial value, the disclosure of which is likely to have the effect of either impairing the Commission's ability to obtain such information as is necessary to perform its statutory functions, or causing substantial harm to the competitive position of the . . . firm . . . or other organization from which the information was obtained"

Captive production.--Section 771(7)(C)(iv) of the Act (19 U.S.C. § 1677(7)(C)(iv)) states that "If domestic producers internally transfer significant production of the domestic like product for the production of a downstream article and sell significant production of the domestic like product in the merchant market, and the Commission finds that--

- (I) the domestic like product produced that is internally transferred for processing into that downstream article does not enter the merchant market for the domestic like product,
- (II) the domestic like product is the predominant material input in the production of that downstream article, and
- (III) the production of the domestic like product sold in the merchant market is not generally used in the production of that downstream article,

then the Commission, in determining market share and the factors affecting financial performance . . . , shall focus primarily on the merchant market for the domestic like product."

Countervailable subsidy.--A countervailable subsidy is defined in section 771(5) of the Act (19 U.S.C. § 1677(5)) as a subsidy [as defined below] that is "specific." A specific subsidy may be (1) an export subsidy that is "in law or in fact, contingent upon export performance, alone or as 1 of 2 or more conditions," (2) an "import substitution" subsidy that is "contingent upon export performance, alone or as 1 of 2 or more conditions," or (3) a domestic subsidy "[w]here the authority providing the subsidy, or the legislation pursuant to which the authority operates, expressly limits access to the subsidy to an enterprise or industry."

Countervailing duty.--A countervailing duty is a duty levied on an imported good to offset subsidies to producers or exporters of that good in the exporting country.

Critical circumstances.--"Critical circumstances" is a provision in both the antidumping and countervailing duty laws that allows for the retroactive imposition of duties if certain conditions are met. For a further discussion of this issue, see the section entitled "*Critical Circumstances Information*" in *Part I, The Petition Process*.

Cumulation.--In the context of evaluating material injury to a domestic industry, section 771(7)(G) of the Act (19 U.S.C. § 1677(7)(G)) states that "the Commission **shall** [emphasis added] cumulatively assess the volume and effect of imports of the subject merchandise from all countries with respect to which [petitions were filed, or investigations were self-initiated on the same day] if such imports compete with each other and with domestic like products in the United States market." In the context of evaluating threat of material injury to a domestic industry, section 771(7)(H) of the Act (19 U.S.C. § 1677(7)(H)) states that "the Commission **may** [emphasis added] cumulatively assess the volume and price effects of imports of the subject merchandise from all countries with respect to which [antidumping or countervailing duty petitions were filed, or investigations were self-initiated on the same day] if such imports compete with each other and with domestic like products in the United States market." For a further discussion of this issue, see the section entitled "*Cumulation*" in *Part II, The Investigation Process*.

Domestic like product.--"Domestic like product" is defined in section 771(10) of the Act (19 U.S.C. § 1677(10)) as a "product which is like, or in the absence of like, most similar in characteristics and uses with, the article subject to an investigation."

Dumping.--"Dumping" is defined in section 771(34) of the Act (19 U.S.C. § 1677(34)) as "the sale or likely sale of goods at less than fair value." In more specific terms, dumping is defined as selling a product in the United States at a price which is lower than the price for which it is sold in the home market (the "normal value"), after adjustments for differences in the merchandise, quantities purchased, and circumstances of sale. In the absence of sufficient home market sales, the price for which the product is sold in a surrogate "third country" may be used. Finally, in the absence of sufficient home market and third country sales, "constructed value," which uses a cost-plus-profit approach to arrive at normal value, may be used.

Dumping margin; weighted average dumping margin.--"Dumping margin" is defined in section 771(35) of the Act (19 U.S.C. § 1677(35)) as "the amount by which the normal value exceeds the export price or constructed export price of the subject merchandise." "Weighted average dumping margin" is defined as "the percentage determined by dividing the aggregate dumping margins determined for a specific exporter or producer by the aggregate export prices and constructed export prices of such exporter or producer."

Entry of appearance.--A letter or document filed with the Secretary to the Commission that is an application for appearance in an investigation as a party. Each entry of appearance should state briefly the nature of the person's reason for participating in the investigation and the person's intent to file briefs with the Commission regarding the subject matter of the investigation.

Industry.--"Industry" is defined in section 771(4)(A) of the Act (19 U.S.C. § 1677(4)(A)) as "the producers as a whole of a domestic like product, or those producers whose collective output of a domestic like product constitutes a major proportion of the total domestic production of the product."

Interested party.--An "interested party" is defined in section 771(9) of the Act (19 U.S.C. § 1677(9)) as--

(A) a foreign manufacturer, producer, or exporter, or the United States importer, of subject merchandise or a trade or business association a majority of the members of which are producers, exporters, or importers of such merchandise,

(B) the government of a country in which such merchandise is produced or manufactured or from which such merchandise is exported,

(C) a manufacturer, producer, or wholesaler in the United States of a domestic like product,

(D) a certified union or recognized union or group of workers which is representative of an industry engaged in the manufacture, production, or wholesale in the United States of a domestic like product,

(E) a trade or business association a majority of whose members manufacture, produce, or wholesale a domestic like product in the United States,

(F) an association, a majority of whose members is composed of interested parties described in subparagraph (C), (D), or (E) with respect to a domestic like product, and

(G) in any [antidumping or countervailing duty] investigation involving an industry engaged in producing a processed agricultural product..., a coalition or trade association which is representative of either--

(i) processors,

(ii) processors and producers, or

(iii) processors and growers."

Material injury.--"Material injury" is defined in section 771(7) of the Act (19 U.S.C. § 1677(7)) as "harm which is not inconsequential, immaterial, or unimportant." For a further discussion of this issue, see the section entitled "*Injury Information*" in *Part I, The Petition Process*.

Material retardation.--"Material retardation" is not defined in the statute. For a further discussion of this issue, see the section entitled "*Injury Information*" in *Part I, The Petition Process*.

Party.--A "party" is defined in Commission rule 201.2(h) (19 C.F.R. § 201.2(h)) as "any person who has filed a complaint or petition on the basis of which an investigation has been instituted, or any person whose entry of appearance has been accepted Mere participation in an investigation without an accepted entry of appearance does not confer party status."

Person.--A "person" is defined in Commission rule 201.2(i) (19 C.F.R. § 201.2(i)) as "an individual, partnership, corporation, association, or public or private organization."

Record.--The "record" is defined in Commission rule 207.2(f) (19 C.F.R. § 207.2(f)) as all information presented to or obtained by the Commission during the course of an investigation, including completed questionnaires, any information obtained from the Commerce Department, written communications from any person filed with the Secretary, staff reports, all governmental memoranda pertaining to the investigation, and the record of *ex parte* meetings required to be kept pursuant to section 777(a)(3) of the Act (19 U.S.C. § 1677f(a)(3)); and a copy of all Commission orders and determinations, all transcripts or records of conferences or hearings, and all notices published in the *Federal Register* concerning the investigation.

Regional industry.--Section 771(4)(C) of the Act (19 U.S.C. § 1677(4)(C)) states that "In appropriate circumstances, the United States, for a particular product market, may be divided into 2 or more markets and the producers within each market may be treated as if they were a separate industry if--

- (i) the producers within such market sell all or almost all of their production of the domestic like product in question in that market, and
- (ii) the demand in that market is not supplied, to any substantial degree, by producers of the product in question located elsewhere in the United States.

In such appropriate circumstances, material injury, the threat of material injury, or material retardation of the establishment of an industry may be found to exist with respect to an industry even if the domestic industry as a whole, or those producers whose collective output of a domestic like product constitutes a major proportion of the total domestic production of that product, is not injured, if there is a concentration of dumped imports or imports of merchandise benefiting from a countervailable subsidy into such an isolated market and if the producers of all, or almost all, of the production within that market are being materially injured or threatened by material injury, or if the establishment of an industry is being materially retarded, by reason of the dumped imports or imports of merchandise benefiting from a countervailable subsidy. The term 'regional industry' means the domestic producers within a region who are treated as a separate industry"

Related parties.--Section 771(4)(B) of the Act (19 U.S.C. § 1677(4)(B)) states that "If a producer of a domestic like product and an exporter or importer of the subject merchandise are related parties, or if a producer of the domestic like product is also an importer of the subject merchandise, the producer may, in appropriate circumstances, be excluded from the industry." The producer and an exporter or importer are considered to be related parties if--

- (I) the producer directly or indirectly controls the exporter or importer,
- (II) the exporter or importer directly or indirectly controls the producer,
- (III) a third party directly or indirectly controls the producer and the exporter or importer, or
- (IV) the producer and the exporter or importer directly or indirectly control a third party and there is reason to believe that the relationship causes the producer to act differently than a nonrelated producer."

A party is considered to directly or indirectly control another party if the party is "legally or operationally in a position to exercise restraint or direction over the other party."

Subject merchandise.--"Subject merchandise" is defined in section 771(35) of the Act (19 U.S.C. § 1677(35)) as "the class or kind of merchandise that is within the scope of an investigation" (i.e., the specific *imported* product or products that are under investigation).

Subsidy.--A subsidy occurs when an "authority" (i.e., "a government of a country or any public entity within the territory of the country")--

"(i) provides a financial contribution,

(ii) provides any form of income or price support within the meaning of Article XVI of the GATT 1994, or

(iii) makes a payment to a funding mechanism to provide a financial contribution, or entrusts or directs a private entity to make a financial contribution, if providing the contribution would normally be vested in the government and the practice does not differ in substance from practices normally followed by governments,

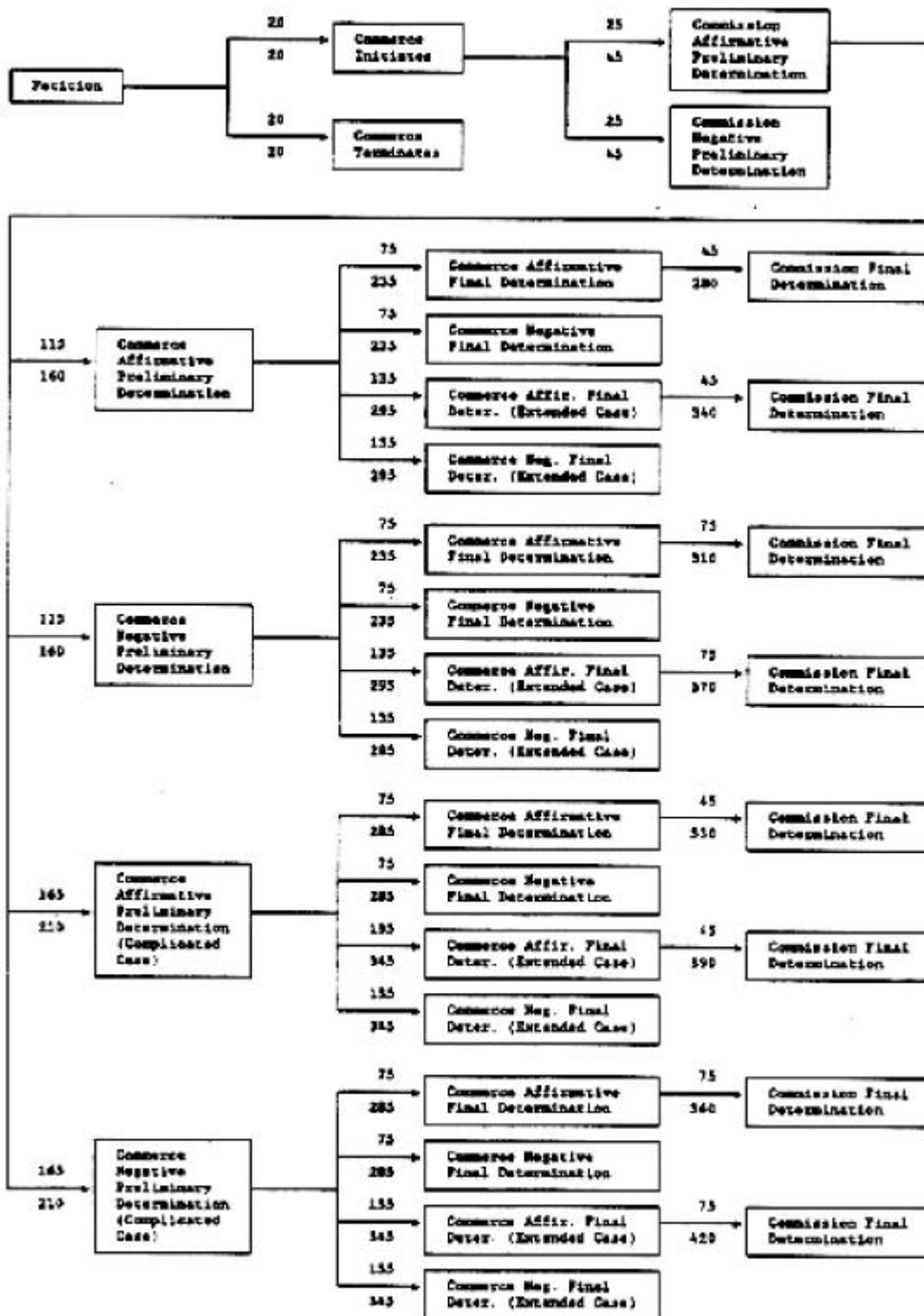
to a person and a benefit is thereby conferred." See section 771(5) of the Act (19 U.S.C. § 1677(5)).

Threat of material injury.--"Threat of material injury" is defined fully in section 771(7)(F) of the Act (19 U.S.C. § 1677(7)(F)). This definition is repeated in its entirety in the section entitled "*Injury Information*" in *Part I, The Petition Process*.

APPENDIX B

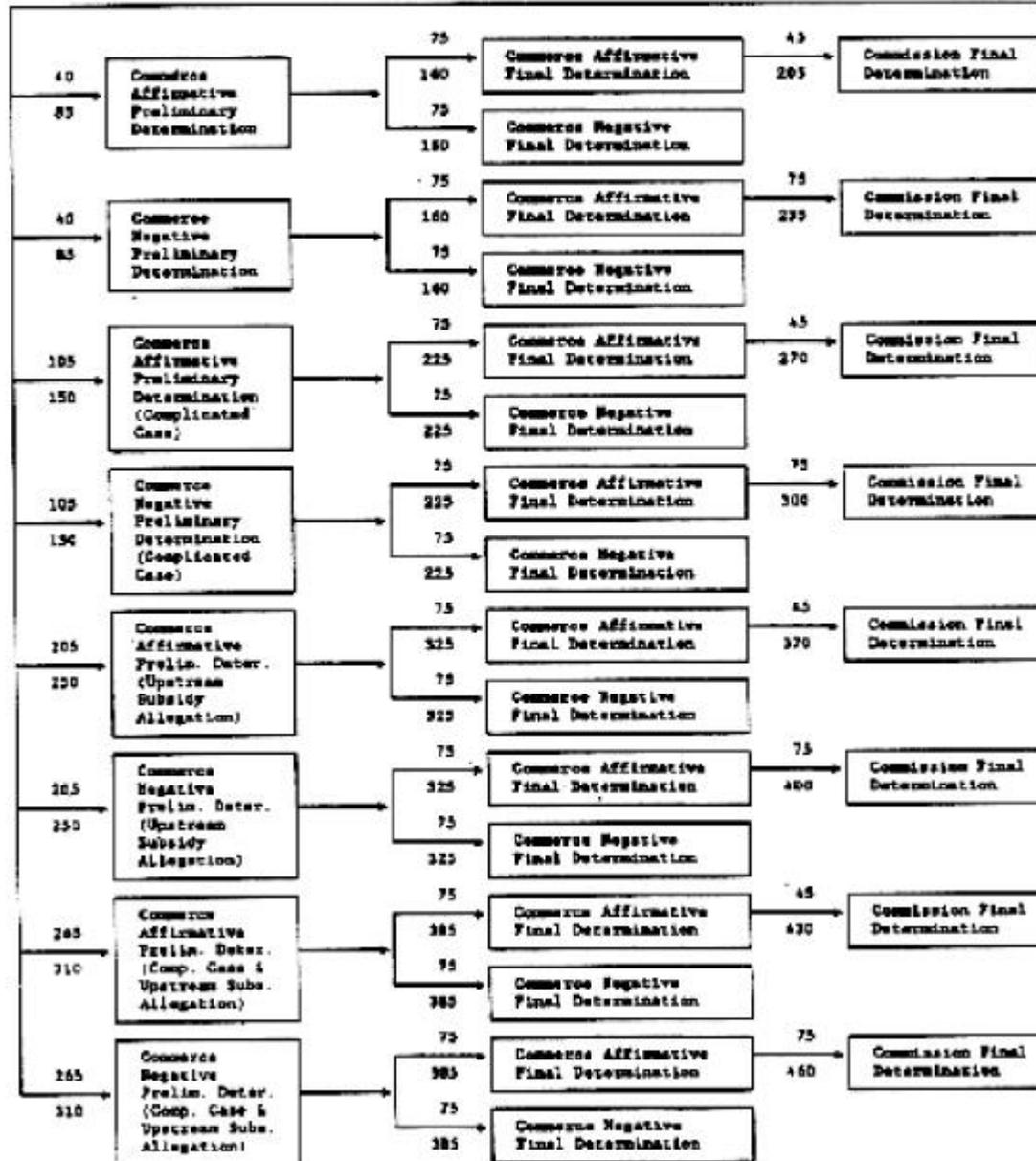
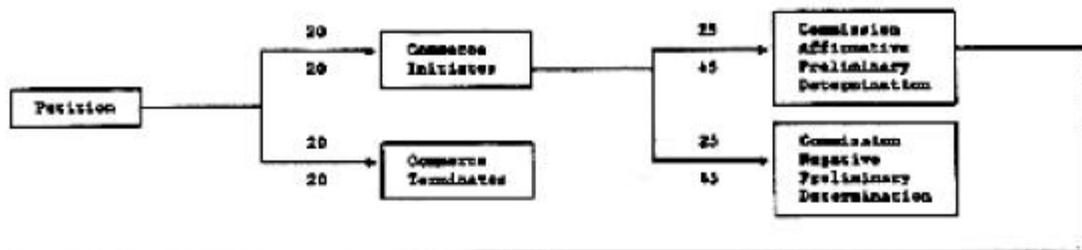
STATUTORY TIMETABLES FOR ANTIDUMPTING AND COUNTERVAILING DUTY INVESTIGATIONS

Figure 1
Statutory Timetable for Antidumping Investigations



Note.--Days between events are shown above arrows; cumulative days from the date of filing of the petition are shown below arrows. Commerce may also postpone its initiation determination by up to 20 days in order to poll the industry to determine support for the petition.

Figure 2
Statutory Timetable for Countervailing Duty Investigations



Notes.--Days between events are shown above arrows; cumulative days from the date of filing of the petition are shown below arrows. Commerce may also postpone its initiation determination by up to 20 days in order to poll the industry to determine support for the petition, and may, at the request of petitioner, postpone the date for its final subsidy determination to conform with the date of its final dumping determination in simultaneously filed cases.

APPENDIX C

SAMPLE REPORT OUTLINE

SAMPLE REPORT OUTLINE

PART I: INTRODUCTION

Background (case history, related investigations, nature and extent of subsidies/sales at LTFV, U.S. tariff treatment, summary tables, etc.)

The product (physical characteristics and uses of the domestic and imported products, interchangeability, channels of distribution, customer and producer perceptions, manufacturing processes, etc.)

PART II: CONDITIONS OF COMPETITION IN THE U.S. MARKET

Distinctive industry characteristics

Business cycles/growing seasons

Market segments

Supply and demand considerations

Substitutability issues

Elasticity estimates

PART III: CONDITION OF THE U.S. INDUSTRY

U.S. producers (number, geographic location, parent firms, concentration, position on the petition, related-party issues, etc.)

U.S. production, capacity, and capacity utilization (including a note on data coverage and discussions of any restraints on production other than plant capacity (labor, raw materials, etc.) and any factors that limit capacity utilization)

U.S. producers' domestic shipments, company transfers, and export shipments (quantity, value, and unit value)

U.S. producers' inventories (including the ratio of inventories to preceding-period shipments)

U.S. employment, wages, and productivity

PART IV: U.S. IMPORTS, APPARENT CONSUMPTION, AND MARKET SHARES

U.S. importers (number, geographic location, related-party issues, etc.)

U.S. imports (quantity, value, unit value, rates of increase/decrease, and cumulation considerations)

Apparent U.S. consumption (quantity and value)

U.S. market shares (quantity and value)

PART V: PRICING AND RELATED DATA

Prices (including a note on data coverage and discussions of the effects of imports, as well as other factors, on prices in the United States; price trends; under- or overselling by imports; suppression or depression of U.S. producers' prices, if any, by imports; and transportation costs)

Exchange rates (including major non-subject countries)

Lost sales and/or revenues related to subsidized/LTFV imports

PART VI: FINANCIAL EXPERIENCE OF U.S. PRODUCERS

Profitability (in total, in ratios, and on a unit basis both in the aggregate and, if appropriate, on a company-by-company basis, including the actual and potential negative effects, if any, of subsidized/LTFV imports on U.S. producers' cash flow, growth, ability to raise capital, investment, and/or existing development and production efforts)

Value-added and/or variance analysis, if appropriate

Investment in productive facilities/valuation of fixed assets/return on investment

Capital expenditures

Research and development expenditures

PART VII: THREAT CONSIDERATIONS

Subject country data (ability of foreign producers to generate exports and availability of export markets other than the United States, including a discussion of foreign producers and data on their production, capacity, capacity utilization, any restraints on production other than plant capacity (labor, raw materials, etc.), any factors that limit capacity utilization, domestic shipments, export shipments, and inventories; a discussion of product shifting; and a discussion of any dumping in third-country markets)

U.S. importers' inventories (including the ratio of inventories to preceding-period shipments of imports)

APPENDIXES (*Federal Register* notices, witness lists, COMPAS runs, etc.)

APPENDIX D

ADMINISTRATIVE PROTECTIVE ORDER FORMS



APO Form Revised March 1995

UNITED STATES INTERNATIONAL TRADE COMMISSION
Washington, DC 20436

ADMINISTRATIVE PROTECTIVE ORDER
Inv(s). No(s). 781-TA-_____ and/or 731-TA-_____

(Name of Investigation)

A. Application

(1) To obtain disclosure of business proprietary information (BPI) under this Administrative Protective Order (APO), an authorized applicant, as defined in section 207.7(a)(3) of the Commission's Rules of Practice and Procedure (19 C.F.R. § 207.7(a)(3), as amended), must comply with the terms of this APO.

(2) An application for disclosure must be made by an authorized applicant in the form attached hereto. The authorized applicant shall file an application with the Secretary of the Commission (the Secretary) within the deadlines provided in section 207.7(a)(2) of the Commission's rules. An authorized applicant need file only one application in order to obtain BPI in both the preliminary and the final phases of an investigation.

(3) In order to obtain disclosure of BPI under this APO from Commission personnel, an authorized applicant must present a copy of his application and personal identification satisfactory to the Secretary. If the authorized applicant wishes a person described in paragraph B(1)(iv) of this APO to act for him in obtaining disclosure, the person must present a copy of his Acknowledgment for Clerical Personnel and personal identification satisfactory to the Secretary.

B. Obligations of the authorized applicant

By filing an application, the authorized applicant shall agree to:

(1) Not divulge any of the BPI obtained under this APO and not otherwise available to him, to any person other than

(i) Personnel of the Commission concerned with the investigation,

(ii) The person or agency from whom the BPI was obtained,

(iii) A person whose application for disclosure of BPI under this APO has been granted by the Secretary, and

(iv) Other persons, such as paralegals and clerical staff, who (a) are employed or supervised by and under the direction and control of the authorized applicant or another authorized applicant in the same firm whose application has been granted; (b) have a need thereof in connection with the investigation; (c) are not involved in competitive decisionmaking for an interested party which is a party to the investigation; and (d) have submitted to the Secretary a signed Acknowledgment for Clerical Personnel in the form attached hereto (the authorized applicant shall also sign such acknowledgment and will be deemed responsible for such persons' compliance with this APO);

(2) Use such BPI solely for the purposes of the above-captioned Commission investigation or for judicial or binational panel review of such Commission investigation;

(3) Not consult with any person not described in paragraph (1) concerning BPI disclosed under this APO without first having received the written consent of the Secretary and the party or the representative of the party from whom such BPI was obtained;

(4) Whenever materials (e.g., documents, computer disks, etc.) containing such BPI are not being used, store such material in a locked file cabinet, vault, safe, or other suitable container (N.B.: storage of BPI on so-called hard disk computer media is to be avoided, because more erasures of data from such media may not immediately destroy the BPI and may result in violation of paragraph C of this APO);

(5) Serve all materials containing BPI disclosed under this APO as directed by the Secretary and pursuant to section 207.7(f) of the Commission's rules;

(6) Transmit each document containing BPI disclosed under this APO:

(i) with a cover sheet identifying the document as containing BPI,

(ii) with all BPI enclosed in brackets and each page warning that the document contains BPI,

(iii) if the document is to be filed by a deadline, with each page marked "Redaction of BPI not final for one business day after date of filing," and

(iv) if by mail, within two envelopes, the inner one sealed and marked "Business Proprietary Information--To be opened only by [name of recipient]", and the outer one sealed and not marked as containing BPI;

(7) Comply with the provisions of this APO and section 207.7 of the Commission's rules;

(8) Make true and accurate representations in the authorized applicant's application and promptly notify the Secretary of any changes that occur after the submission of the application and that affect the representations made in the application (e.g., change in personnel assigned to the investigation);

(9) Report promptly and confirm in writing to the Secretary any possible breach of this APO; and

(10) Acknowledge that breach of this APO may subject the authorized applicant and other persons to such sanctions or other actions as the Commission deems appropriate, including the administrative sanctions and actions set out in this APO.

C. Return or destruction of BPI

(1) At any time, the Secretary may order the return, destruction, or transfer of any BPI disclosed under this APO, in which case the authorized applicant shall promptly return such BPI to the Secretary or to the submitter of the BPI or destroy the BPI or transfer the BPI to another authorized applicant, as the Secretary may direct. Unless otherwise directed, an authorized applicant to whom BPI was disclosed under this APO during the preliminary phase of the above-captioned investigation may retain possession of such BPI during the final phase of the investigation.

(2) Subject to paragraphs C(3) and C(4) below, within sixty (60) days after the completion of this investigation (e.g., after the publication in the *Federal Register* of a Commission preliminary negative determination, a Commerce Department final negative determination, a Commission final determination, or other final termination of this investigation), or at such other time as the Secretary may direct, the authorized applicant shall return or destroy all copies of BPI disclosed under this APO and all other materials containing such BPI, such as charts or notes based on such BPI. Whenever the authorized applicant returns or destroys BPI pursuant to this paragraph, he shall file a certificate stating that to the applicant's knowledge and belief all copies of such BPI have been returned or destroyed and no copies of such BPI have been made available to any person to whom disclosure was not specifically authorized.

(3) In the event that judicial review of the Commission's determination in the above-captioned investigation is sought, the authorized applicant shall not be required to comply with paragraph C(2) above, provided that the authorized applicant applies to the appropriate reviewing authority for a protective order agreed to by the Commission within 150 days after the completion of the investigation. If by such date such a protective order has not been applied for, the authorized applicant shall then promptly comply with paragraph C(2) above.

(4) Special rule applicable only to investigations involving imports from Canada or Mexico:

(i) An authorized applicant may retain BPI disclosed under this APO during any binational panel review of the Commission's determination in the above-captioned investigation, subject to the additional terms and conditions set forth in the current version of APO/NAFTA Form C. By filing an application for disclosure of BPI under this APO, and by failing to return or destroy all copies of BPI disclosed under this APO on or before the fifteenth (15) day after a First Request for Panel Review has been filed with the NAFTA Secretariat, the authorized applicant agrees to be bound as of that date by the terms and conditions set forth in APO/NAFTA Form C, and by the provisions in that form regarding sanctions for violations of those terms and conditions.

(ii) Persons described in paragraph B(1)(iv) of this APO who have filed a statement described in that paragraph shall become subject to the terms and conditions of APO/NAFTA Form C on the same date as the authorized applicant, or as soon thereafter as they file a statement described in paragraph B(1)(iv).

D. Sanctions and other actions for breach of this APO.

The authorized applicant shall in the application acknowledge that, pursuant to section 207.7(d) of the Commission's rules, breach of this Administrative Protective Order may subject an offender to:

(1) Disbarment from practice in any capacity before the Commission along with such person's partners, associates, employer, and employees, for up to seven years following publication of a determination that the order has been breached;

(2) Referral to the United States Attorney;

(3) In the case of an attorney, accountant, or other professional, referral to the ethics panel of the appropriate professional association;

(4) Such other administrative sanctions as the Commission determines to be appropriate, including public release of or striking from the record any information or briefs submitted by, or on behalf of, such person or the party he represents, denial of further access to business proprietary information in the current or any future investigations before the Commission, and issuance of a public or private letter of reprimand; and

(5) Such other actions, including but not limited to, a warning letter, as the Commission determines to be appropriate.

By order of the Commission.

Secretary

Issue:

Attachments:

1. Form Application for Disclosure of Business Proprietary Information under Administrative Protective Order.
2. Form Acknowledgment for Clerical Personnel

APO Application Form Revised March 1995

ACCEPTED _____

REJECTED _____

DATE _____



UNITED STATES INTERNATIONAL TRADE COMMISSION
Washington, DC 20436

APPLICATION FOR DISCLOSURE OF
BUSINESS PROPRIETARY INFORMATION
UNDER ADMINISTRATIVE PROTECTIVE ORDER

Inv(s). No(s): 701-TA-_____, and/or 731-TA-_____

(Name of Investigation)

I. Authorized applicant states

I, the undersigned, am an authorized applicant, as defined in section 207.7(a)(3) of the Commission's Rules of Practice and Procedure (19 C.F.R. § 207.7(a)(3), as amended), for the disclosure of business proprietary information (BPI) under the administrative protective order (APO) issued in the above-captioned investigation. I represent the following interested party, as defined in 19 U.S.C. § 1677(9), which is a party to the investigation:

(State the name of the interested party and its category, e.g., domestic producer, importer, etc.) I am (check one):

- (1) An attorney, excepting in-house corporate counsel.
- (2) An in-house corporate attorney. I am not involved in competitive decisionmaking for the interested party I represent. I have attached a written statement describing my job functions, disclosing all financial holdings I may have in my employer or its affiliates, and indicating whether I am involved in the formulation of my employer's pricing policies.
- (3) A consultant or expert under the direction and control of an attorney under paragraph (1) or (2) above. That attorney has also signed this application to indicate that the attorney is held responsible for my compliance with the APO:

(Name of Attorney—Please Print)

(Signature of Attorney)

(4) A consultant or expert who appears regularly before the Commission and is not involved in competitive decisionmaking for the interested party I represent. I have attached a written statement describing my job functions, disclosing all financial holdings I may have in the interested party I represent or its affiliates, and indicating whether I am involved in the formulation of the interested party's pricing policies.

(5) A representative of an interested party that is not represented by counsel. I am not involved in competitive decisionmaking for that interested party. I have attached a written statement describing my job functions, disclosing all financial holdings I may have in the interested party I represent or its affiliates, and indicating whether I am involved in the formulation of the interested party's pricing policies.

Competitive decisionmaking: As defined in section 207.7 of the Commission's rules, involvement in "competitive decisionmaking" includes past, present, or likely future activities, associations, and relationships with an interested party which is a party to the investigation that involve the prospective authorized applicant's advice or participation in

any of such party's decisions made in light of similar or corresponding information about a competitor (pricing, product design, etc.).

II. Request for Information

I hereby apply for disclosure to me, subject to the APO issued in the above-captioned investigation, all BPT properly disclosed pursuant to section 207.7 of the Commission's rules, for the purpose of representing an interested party in the investigation and filing comments on the BPT so disclosed. I agree to be bound by the provisions of the APO and section 207.7 of the Commission's Rules of Practice and Procedure.

III. Sanctions and other actions for breach of the APO

I acknowledge that, pursuant to section 207.7(d) of the Commission's rules, breach of the APO may subject me to:

(1) Disbarment from practice in any capacity before the Commission along with my partners, associates, employer, and employees, for up to seven years following publication of a determination that the order has been breached;

(2) Referral to the United States Attorney;

(3) In the case of an attorney, accountant, or other professional, referral to the ethics panel of the appropriate professional association;

(4) Such other administrative sanctions as the Commission determines to be appropriate, including public release of or striking from the record any information or beliefs submitted by, or on behalf of, me or the party I represent, denial of further access to business proprietary information in the course or any future investigations before the Commission, and issuance of a public or private letter of reprimand; and

(5) Such other actions, including but not limited to, a warning letter, as the Commission determines to be appropriate.

IV. Oath

I declare under penalty of perjury that the foregoing is true and correct. Executed on this _____ day of _____, _____, in _____, _____, _____.

(month) (year) (city, state)

(Signature)

(Name--Please Print)

(Title--Please Print)

(Firm--Please Print)

APO Acknowledgment Form Revised March 1993

ACCEPTED _____

REJECTED _____

DATE _____



**UNITED STATES INTERNATIONAL TRADE COMMISSION
Washington, DC 20536**

**ADMINISTRATIVE PROTECTIVE ORDER
ACKNOWLEDGMENT FOR CLERICAL PERSONNEL**

In re(s), No(s) 701-TA-____ and/or 731-TA-____

(Name of Investigation)

We, the undersigned, are persons described in paragraph B(1)(iv) of the Administrative Protective Order (APO) issued in the subject investigation. We hereby agree to be bound by the provisions of the APO. We acknowledge that we may be subject to the sanctions described in paragraph D of the APO. The authorized applicant exercising direction and control over us in the investigation has also signed this acknowledgment to indicate that the applicant is responsible for our compliance with the APO.

We declare under penalty of perjury that the foregoing is true and correct. Executed on this _____ day of _____, in _____
(month) (year) (city, state)

(Name--Please Print) (Title) (Signature) (Date)

PERSON EXERCISING DIRECTION AND CONTROL:

(Signature)

(Name--Please Print)

APPENDIX E

GRAPHIC SUMMARY OF TITLE VII INVESTIGATIONS, FISCAL YEARS 1980-96

Figure 3
Title VII case summary, by number of cases, fiscal years 1980-96

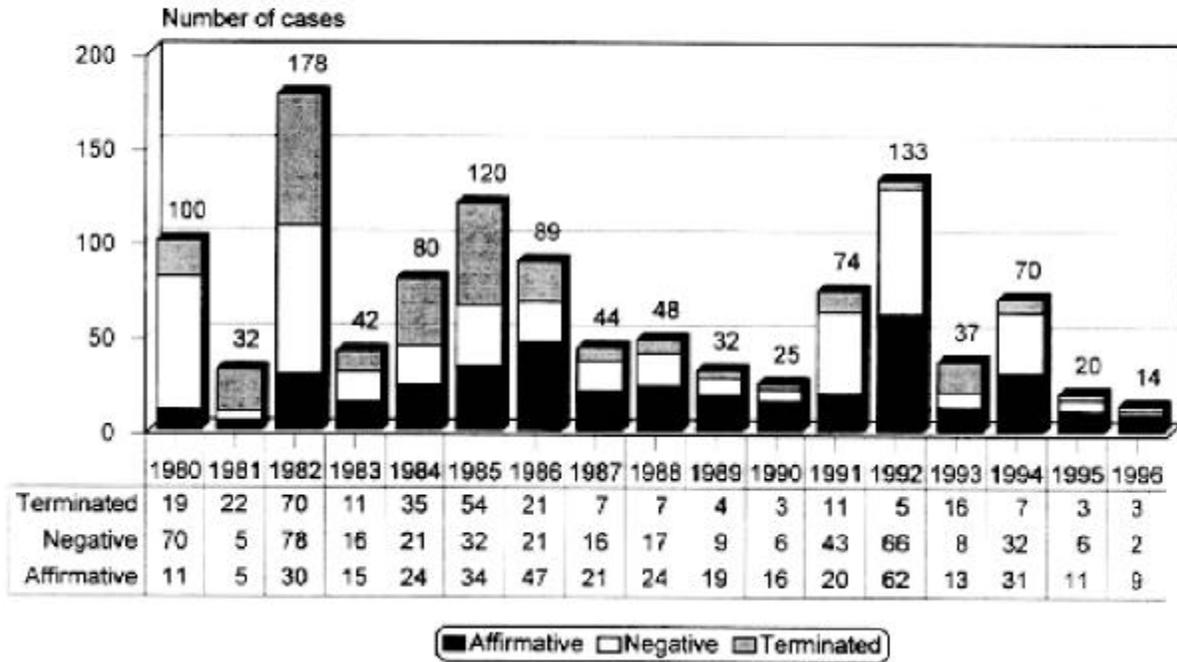


Figure 4
Antidumping case summary, by number of cases, fiscal years 1980-96

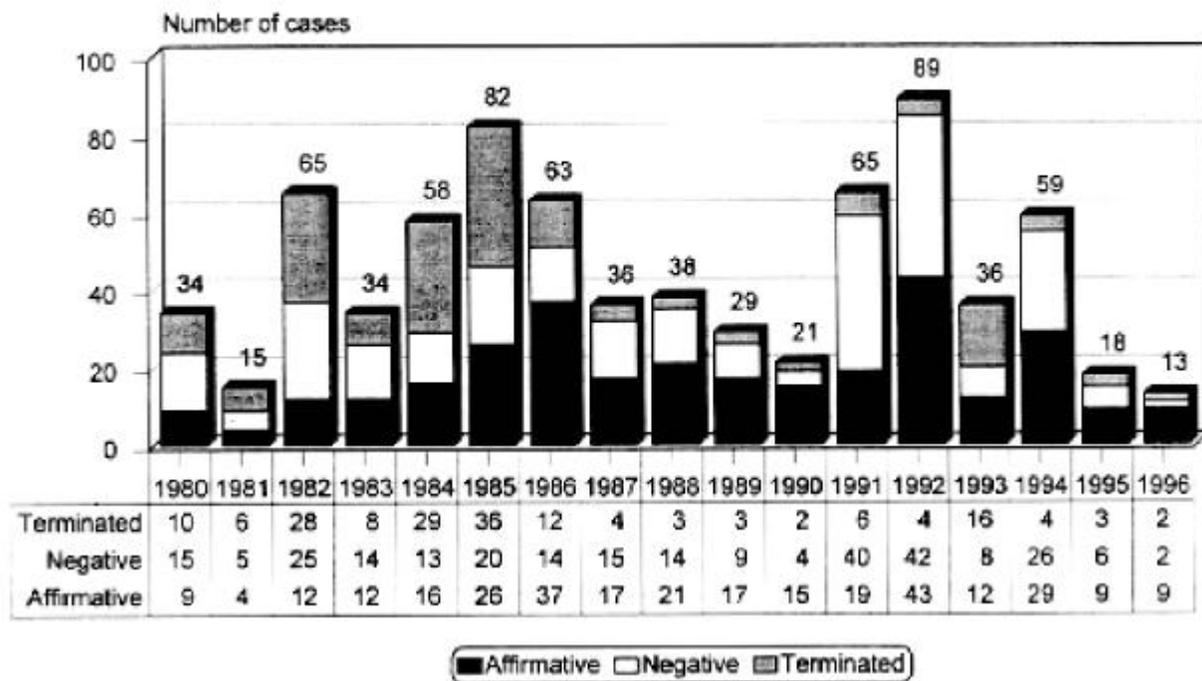


Figure 5
Countervailing duty case summary, by number of cases, fiscal years 1980-96

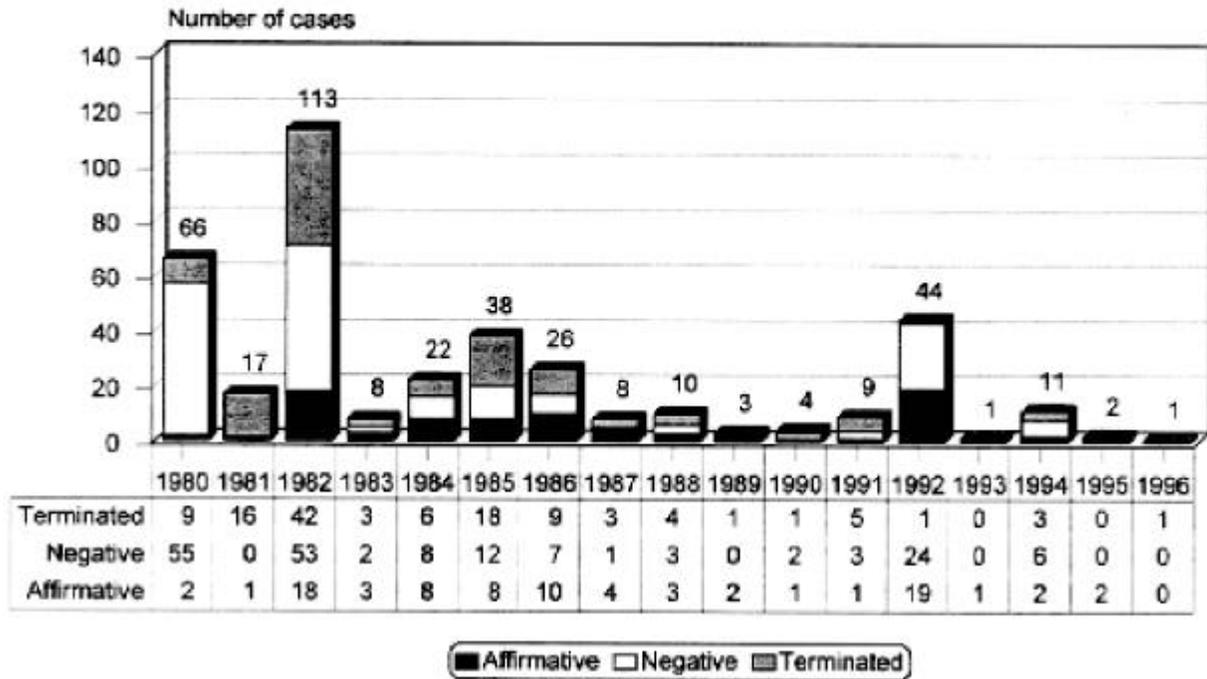


Figure 6
Title VII case summary, by value of imports, fiscal years 1980-96

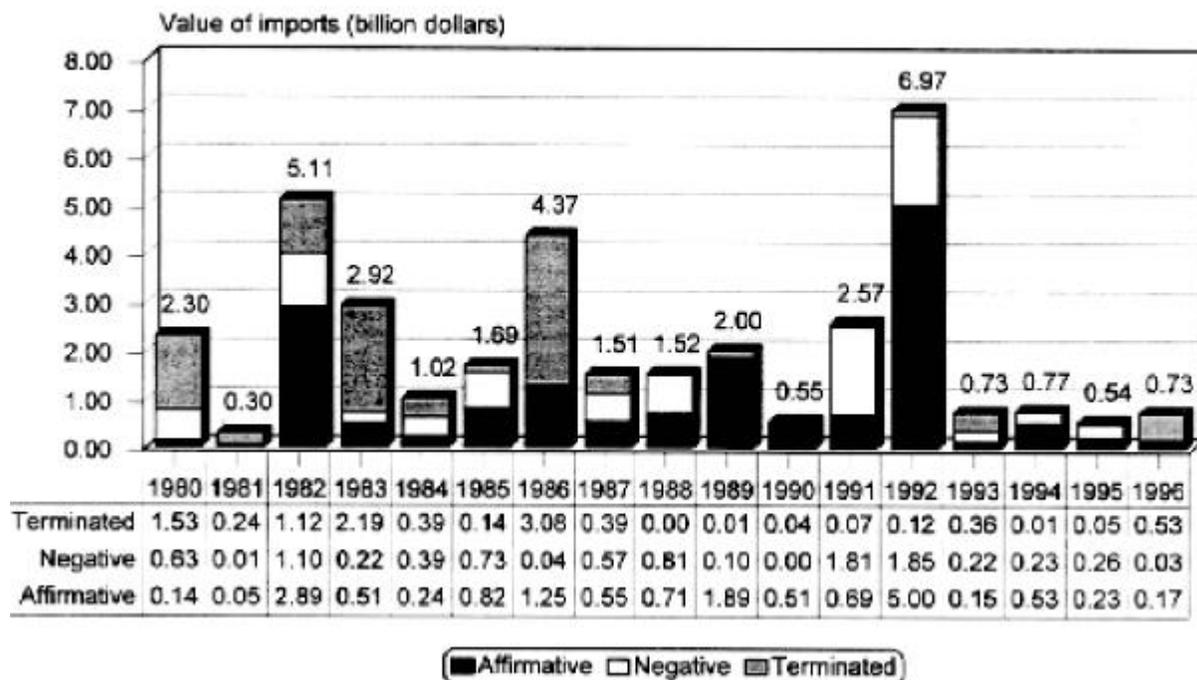


Figure 7
Antidumping case summary, by value of imports, fiscal years 1980-96

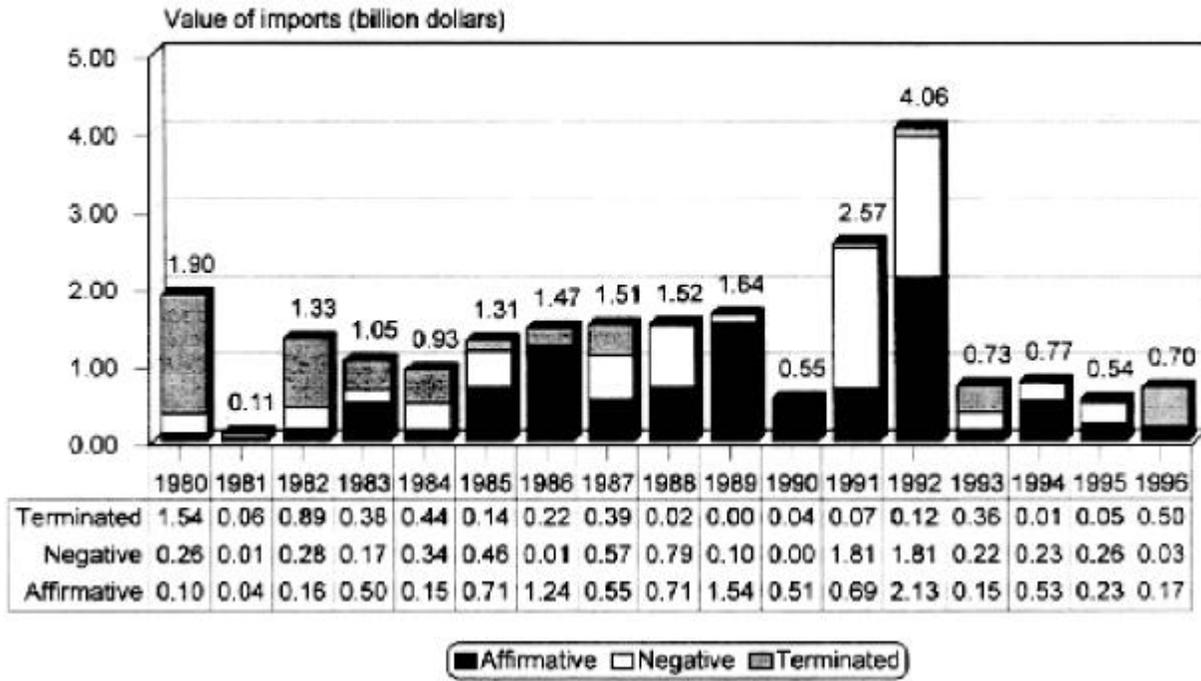


Figure 8
Countervailing duty case summary, by value of imports, fiscal years 1980-96

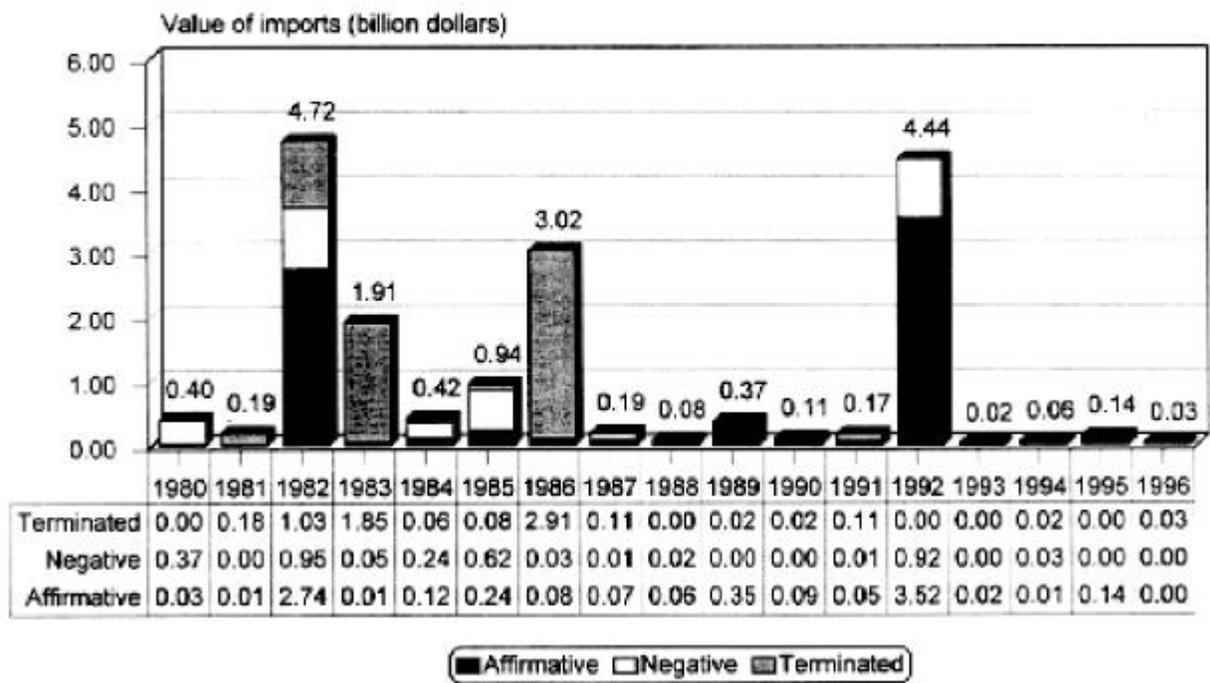


Figure 9
Disposition of Title VII cases, fiscal years 1980-96

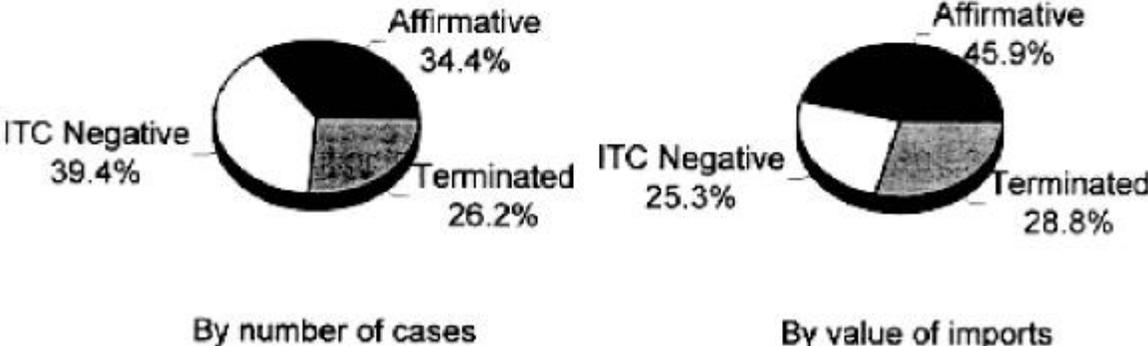


Figure 10
Disposition of antidumping cases, fiscal years 1980-96

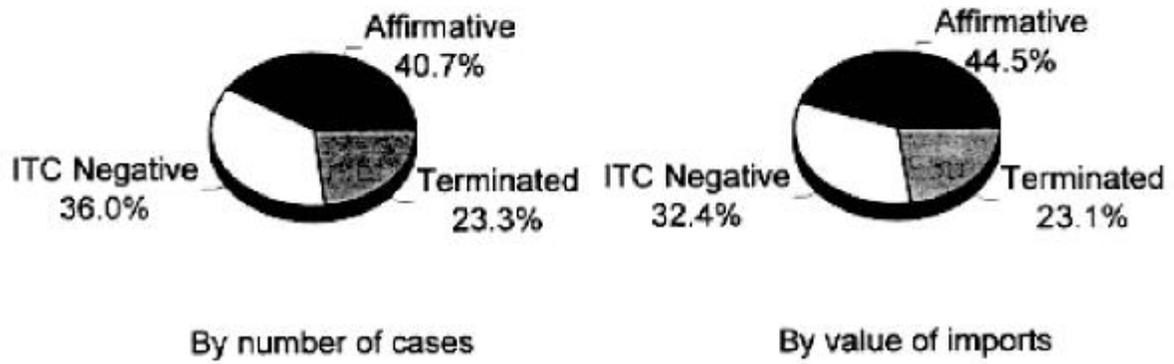


Figure 11
Disposition of countervailing duty cases, fiscal years 1980-96

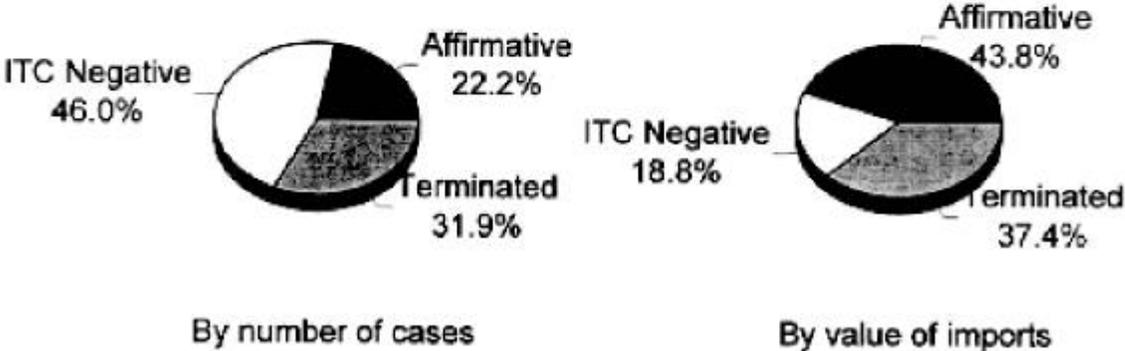


Figure 12
Top ten countries cited in Title VII cases, fiscal years 1980-96

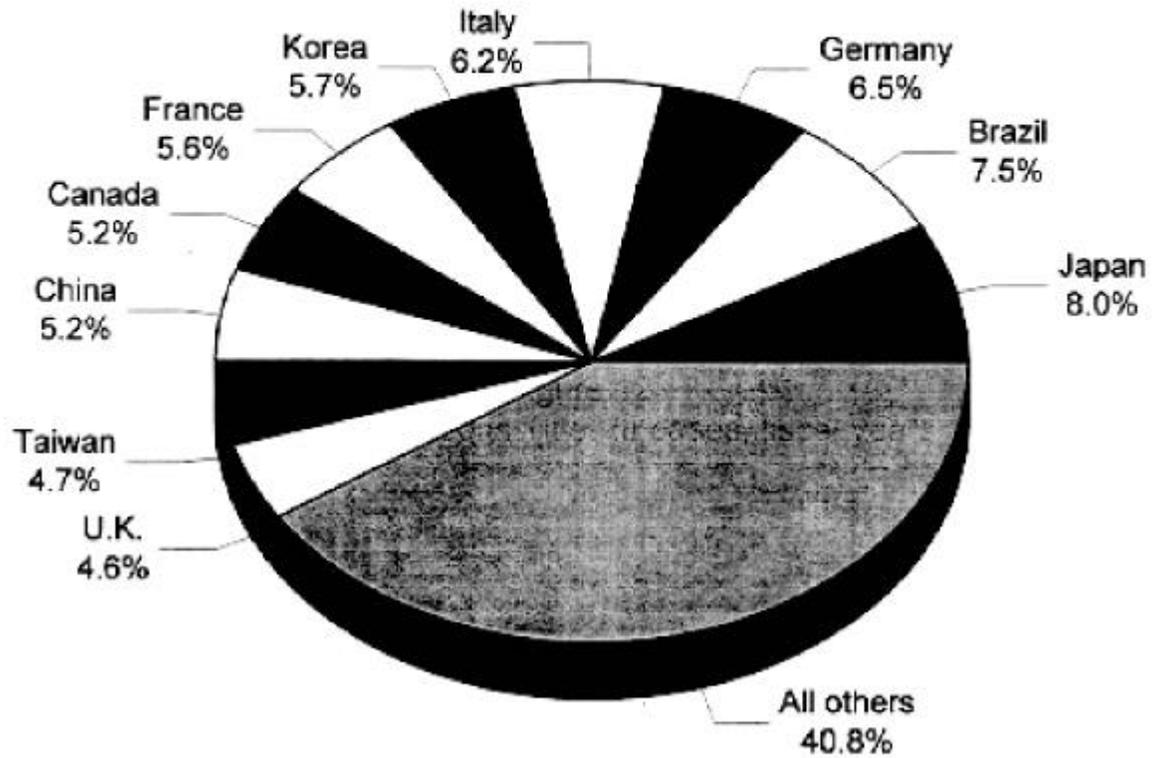


Figure 13
Top ten countries cited in antidumping cases, fiscal years 1980-96

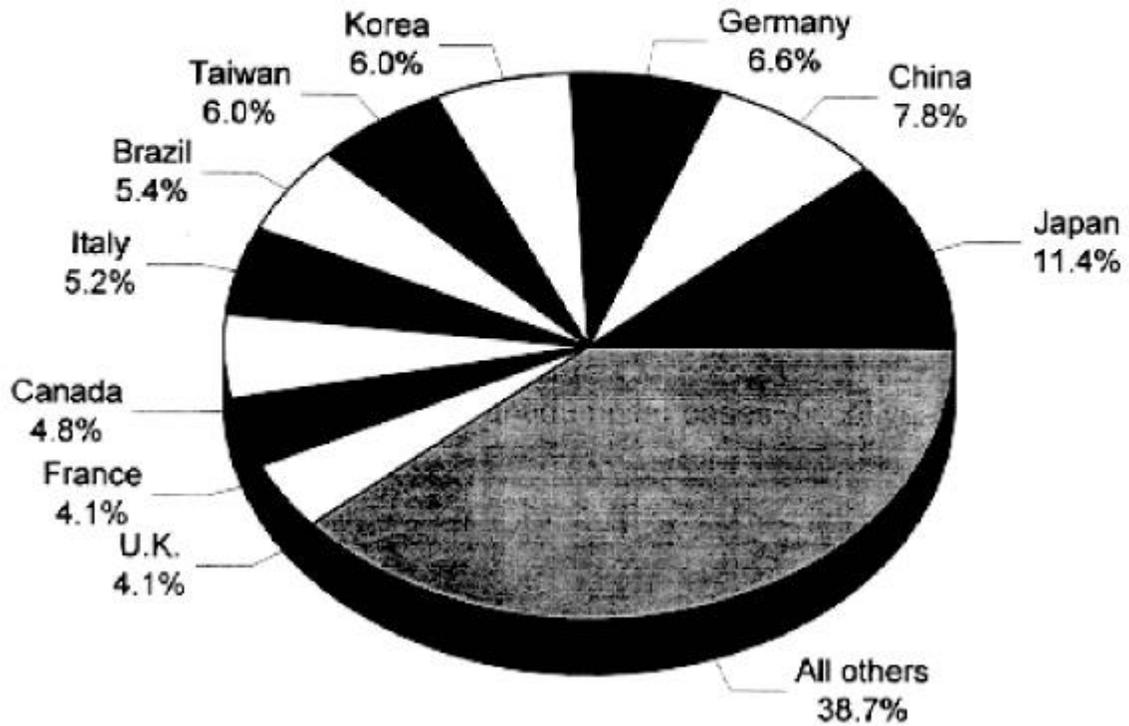


Figure 14
Top ten countries cited in countervailing duty cases, fiscal years 1980-96

