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November 1, 1967

Mr. H.T. Austern
Covington and Burling
Union Trust Building
Washington, D.C.

Dear Tom:

To avoid any possible misunderstanding, this letter will confirm and amplify what I told you today by telephone regarding my association with International Information Incorporated.

I am actively engaged as a consultant to 3i, as well as the Tobacco Institute and several other clients.*

Senator Clements is aware of my relationship with 3i and was informed of my plans prior to my departure from Hill and Knowlton and the Institute offices. Most of the industry people with whom I have had working contact since early June are also aware of my consulting with 3i. This includes the Ad Hoc members with whom I have worked. I advised Dave Hardy of this fact very early in my career as an independent, and mentioned it again when Dave asked me to take charge of the project I am now working on for TI.

Similarly, you will recall, I mentioned it to you a few weeks ago when I called you regarding the question of 3i's prospective public offering.

I do not know if the various general counsel are aware of this; none has inquired as to my clients or my activities.

It is, as I mentioned, potentially awkward to be handling an Institute project on which 3i is doing much of the work. For this reason, as I told you, I advised 3i to send their bills for the current Ad Hoc project direct to Dave. I have reviewed these bills critically, and have informed Dave of them. Now that Janet has joined me on this project, I will suggest to Dave that she be charged with reviewing the bills from 3i.

You should also be aware that Mr. Brodsky has asked me to serve on his board, and I have agreed to do so.

I hope this clarifies the situation.

Best regards,


Edward H. DeHart

* None of the others has any relationship with the Institute, nor with individual members of the Institute to my knowledge, nor any stake in the tobacco and health controversy. Their names are available, of course, should you wish to know them.

cc: Earle Clements, David Hardy

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