



Mr. Yeaman solicited statements from each of the research representatives regarding these tests. A considerable number of criticisms were made of the techniques used but the principle objection concerned the fact that these tests, like all previous ones, had been performed on "tar" prepared at High Tor and therefore could not be considered as truly independent evaluations. There was general agreement among the research representatives that these tests did not meet previously stated objections and that if the matter was to be pursued, it should be done on the same basis as existed prior to this latest communication.

Mr. Ramm reviewed the business development concerning Mr. Paulucci. Mr. Paulucci, as a private individual, has a two year option to purchase a 40% interest in the Chemosol process. Mr. Yeaman stated that he did not feel that this altered the situation at all. Mr. Hetzko however, did not particularly like this development and reserved judgment on it pending further discussions with his management. Dr. Senkus suggested that the Paulucci arrangement might be effective in convincing the Chemosol organization to take advantage of the industry's offer to test.

Mr. Ramm read a communication from Mr. Paulucci concerning some conversations the latter had with Dr. Hudson. He went through this rather rapidly but I was able to get a few points down. Patents have not issued, as yet, but it is the opinion of High Tor legal counsel that they will eventually have patent coverage. There seemed to be some feeling that the coverage would be rather narrow in scope and it might be difficult to keep others from utilizing similar developments.

Drs. Wynder and Bock had apparently been consulted by Dr. Hudson prior to conducting the skin painting and also the USPH had been contacted re: this.

Dr. Hudson had confessed to Mr. Paulucci that the injection type of application was not in very good repute among cancer investigators and that the benzpyrene data was not very significant.

There ensued some discussion of how to proceed in this matter. Dr. Griffith suggested that it be referred to the "Safer Cigarette Committee" of USPH for an evaluation of its merit. He thought that it would likely be turned down by this group and that the industry would then not need to pursue it. Mr. Grant (Lorillard) also proposed this procedure. Dr. Spears volunteered that the "Safer Cigarette Committee" was supposed to discuss the question of how to handle such proposals as High Tor at their next meeting (December 2). Dr. Wakeham didn't think the process merited any further tests. Mr. Yeaman thought it inadvisable to leave this type of decision in the hands of USPH and that the political exigency demanded that we proceed to show good faith. He proposed that B + W would not wish to proceed without the Hazleton tests but would also not wish to drop the matter. This seemed to be the RJR position, also. Dr. Nielsen suggested that Hazleton had been consulted and assured him that they were ready to proceed with tests with very little delay.

The legal representative of each company was polled regarding their position on proceeding. All were in agreement with renewing the industry offer to finance testing by the Hazleton laboratory. Mr. Hetzko maintained his reservation on the Paulucci involvement. Mr. Yeaman obtained Fred Haas' approval by phone in my presence.

It was also generally agreed that the protocol for the Hazleton test should be revised to exclude injection as the route of application and the new-born mice study. It was believed that this should result in cost savings of \$40,000 to \$50,000 over the original \$100,000 estimate. This closed the discussion on the High Tor matter.

Mr. Ramm read a letter concerning a proposal made to RJR by Mr. Royster with pressure by Sen. Magnuson. This involved a request for support (\$191,000) to study the possibility of increasing the negative ions in cigarette smoke (U.S. Pat. 3,240,212). Mr. Ramm wished to enlist the industry in this but got no satisfaction from anyone. He said he had two or three other matters like this but was told that they were in good hands at RJR. B + W had also been contacted on the Royster matter by a lawyer, named Hancock.

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