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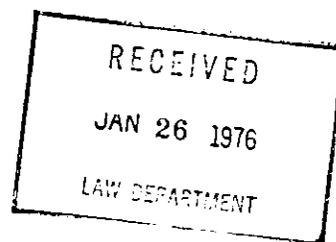
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January 21, 1976

Messrs. Thomas F. Ahrensfield  
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Cyril F. Hetsko  
Henry C. Roemer  
Arthur J. Stevens



Re: Response Analysis Corporation Proposal

Gentlemen:

At the Committee of Counsel meeting held in New York on December 10, 1975, you received two proposals related to nonsmoker research. One was the Stanford Research Institute project to develop a machine for testing atmospheric cigarette smoke. That project has been approved and our firm is, as directed, entering into a contract for the necessary work.

The other proposal which you received was from Response Analysis Corporation and involves obtaining information from nonsmokers that may help put the atmospheric tobacco smoke controversy in context with other "annoyances".

The Research Liaison Committee gave its general approval on December 11, 1975, to this proposal.

We are now prepared to go forward with Response Analysis Corporation and suggest that the project be carried out in a manner similar to the Stanford Research Institute project, i.e., by a contract between Response Analysis Corporation and our firm.

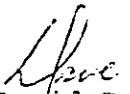
The project is estimated to take approximately a half year to complete and will cost about \$45,000.

SHOOK, HARDY & BACON

General Counsel  
January 21, 1976  
Page Two

A copy of the proposal, which is the same as that passed out December 10, is enclosed, and we would appreciate your approval by the end of next week, if possible.

Sincerely,

  
David R. Hardy

DRH:sb  
Enclosure

cc: Joseph Greer  
Alexander Holtzman  
Ernest Pepples  
Lester Pollack  
Horace Kornegay