

LAW OFFICES  
JACOB & MEDINGER  
1270 AVENUE OF THE AMERICAS  
ROCKEFELLER CENTER  
NEW YORK, N. Y. 10020

EDWIN J. JACOB  
FRANK H. MEDINGER  
TIMOTHY M. PINNEGAN

(212) 768-4100  
CABLE ADDRESS: KONIJAY

August 14, 1974

David R. Hardy, Esq.  
Shook, Hardy & Bacon  
915 Grand Avenue  
Kansas City, Missouri 64106

Dear Dave:

Ed Jacob has asked me to write to you regarding Dr. James F. Smith, who is an expert in the field of oral cancer.

Dr. Smith is a dentist and also holds a Ph.D. in pathology. Incidentally, his training in pathology was under Dr. Douglas Sprunt at the University of Tennessee. Recently Dr. Smith obtained a Medical Degree from the University of Tennessee. Accordingly, he is eminently qualified for consultation in connection with cancers of the oral cavity.

In January, 1973, Dr. Smith contacted us about his proposal to study cases of maxillary antral carcinoma at the West Tennessee Cancer Clinic. According to Dr. Smith, he was interested in possible relationships between patients with these cancers and their living conditions, especially the fuels used in heating their homes. He also planned to investigate their smoking habits. Dr. Smith estimated that the study would take approximately four years to complete and would require \$3,600 per year.

As you will recall, Ed Jacob wrote to you on March 15, 1973 about Dr. Smith's proposed study and I understand that it was subsequently approved.

The Smith study is presently underway and I have been keeping myself apprised of its progress both

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by telephone talks with Dr. Smith and periodic trips to Memphis. Although Dr. Smith has expanded the scope of the study to include all tumors of the respiratory tract, he has been able to keep to his schedule and expects to have a preliminary report ready for publication in about 18 months.

During a recent visit with Dr. Smith, he told me that he was running slightly above — about \$550 — his estimated cost of \$3,600 per year and requested that we increase his annual grant by this amount. Smith attributed this overrun primarily to the rising price of gasoline, which his staff uses to visit patients in the outlying areas for purposes of gathering information about their living conditions.

As Ed Jacob also mentioned in his letter of March 15, 1973, we have been consulting with Dr. Smith in connection with the responses to the Public Health Services Reports. In this regard, we have asked Dr. Smith to analyze the oral cancer sections of the 1973 Public Health Services Report and he has recently sent us a first draft of such analysis. While his analysis needs some further work, I am confident that he has spent a considerable amount of time on this project and that it will be helpful to the industry when completed.

I might add that Dr. Smith has indicated to me that he will not be seeking any personal compensation for his work on the 1973 Report. However, Dr. Smith has asked us for some funds with which to purchase certain equipment for his laboratory. These are: (a) a microscope with a 35 m.m. and polaroid attachments at a cost of \$5,674; and (b) an automatic stainer for microscopic slides at a cost of \$2,500. We have told Dr. Smith that, if we furnish these amounts for the purchase of this equipment, we will treat it as recognition and appreciation for his work in connection with the 1973 Report.

Dr. Smith has also requested \$500 with which he plans to obtain some slide reproductions from Roed Petersen in Denmark. I understand that these slides are from 100 female non-smokers with leukoplakia and that they could be useful to us.

If you need any more facts on these matters,

David R. Hardy, Esq.

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please give me a call.

Sincerely,



Timothy M. Finnegan

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