From: Yusuf Mehdi
Sent: Thursday, April 16, 1998 7:53 PM
To: Randy Haas; Robert Bennett
Subject: RE: IE share

we've been quoting 40-45%. the latter is not well understood as most think it is 40.

48 is a big number and implies that we have caught netscape (barring my seeing the other data.) obviously this is huge news that i want to deliver in the most impactful and timely way. in addition there is some legal issues that i must synch with heiner before doing any of this.

so in the absence of my talking to him, you should tell maffei to say the following:

"we're well above 40% now and our share has continued to grow inspite of nscp's move to offer nav for free." and nothing more.

-----Original Message-----
From: Randy Haas
Sent: Thursday, April 16, 1998 2:08 PM
To: Yusuf Mehdi; Robert Bennett
Subject: IE share
Importance: High

I've gotten the IE share figures from Kumar. Including AOL, our share from call-downs is 48% (assuming 92% of AOL is upgraded) and the hits to top web sites is 45%. I just want to confirm with you that I will communicate this range to Greg Maffei in a prep meeting for next week's earnings release. What have you been quoting for browser share in PR lately?

Randy
Within Microsoft, visit http://aicgweb/finance/iccd.htm

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713