From: Susan Norberg (Butcher)
Sent: Wednesday, January 07, 1998 1:36 PM
To: Darryl Saunders
Cc: Jeff Dossett; Mauricio Gonzalez de la Fuente; Kevin Cherry; Mark Hayes
Subject: Distribution % for ISP's.

Darryl,

The netscape analysis hasn't been updated since early November. I would hope that we could get IE and competitive browser ship estimates from the following accounts? Can you help get these? AT&T, Spry/CompuServe and AOL has historically been easy to get.
Time period we're looking for is Oct - Dec 1997. Thanks! /susan

Netcom	550,000	*820,400*		0.0%
Netcom - Canada	-	-		#DIV/0!
AT&T	1,000,000	-		#DIV/0!
AOL	10,000,000	-	-	#DIV/0!
Brigadoon	20,000	-		#DIV/0!
Concentric	220,000	3,812	1,931	33.6%
MCI	300,000	-		
Mindspring	240,000	-		#DIV/0!
Earthlink	360,000	*1,201,019*	5,000,000	80.6%
Spry (CompuServe)	300,000			#DIV/0!
Total NA Shipments	***12,990,000***	***2,025,231***	***5,001,931***	***71.2%***

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