

Commercial News[®]

XXVII:3

The Showcase for American-Made Products and Services

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May/June 2006

USA



Official Magazine

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Letter to Our Readers

The U.S. Commercial Service's Trade Fair Certification program is a cooperative arrangement between private sector trade show organizers and the U.S. government to increase American exports and expand U.S. participation in overseas trade shows. For international buyers, this means that the U.S. Commercial Service, part of the Department of Commerce, has certified that the show is an excellent opportunity for you to learn about the goods and services of U.S. firms at trade shows worldwide.

The certification also facilitates U.S. Commercial Service support for American exhibitors at the U.S. pavilions at these selected non-U.S. trade shows. The certification also provides easy access to American products and companies for buyers and attendees.

Trade Fair Certification conveys to you, our international readers, that the show and the U.S. pavilion provide high-quality opportunities to meet potential new business partners. It also helps you to know that the participating companies have been approved by a

partner of the U.S. Commercial Service.

Furthermore, as part of the Trade Fair Certification, Commercial Service officers around the world promote the show in their countries. Ultimately, the purpose of the Trade Fair Certification program is to make it easier for companies around the world to conduct international business with American companies.

A list of upcoming Trade Events is available on Page 22 of this issue. For more information about the Trade Fair Certification Program, call 1-202-482-2525 or send e-mail to dhuber@mail.doc.gov More information can be found online at www.export.gov

All the Best,



Gregory Sandler, Publisher
Commercial News USA

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Commercial News[®]

March/April 2006

USA

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Published for the U.S. Commercial Service by ThinkGlobal[®] Incorporated
P.O. Box 865
Northampton, MA 01061 USA
413-586-8588
Fax: 413-584-1688
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Nov. 28-30 2006 in Orlando

POWER-GEN International 2006 Conference Focuses on Key Industry Changes

POWER-GEN International, the world's largest electric power generation conference, will take place from November 28 to 30, 2006, at the Orange County Convention Center in Orlando, Florida.

With the world energy industry on the threshold of major change, there has never been a more vital time to learn about the latest trends and developments impacting power generation and distribution today. The largest, most trusted name in power events, POWER-GEN brings the sharpest minds in the field together for three days of education, training, fast-track networking and new business negotiation. Join the power industry's foremost leaders and decision-makers among over 16,000 attendees and 1,100 exhibitors from 76 countries representing the latest in power products and technologies, including power utilities, producers, renewable energy alternatives, facility management, engineering, and legal and financial resources.

The Energy Policy Act of 2005 raised a number of vital questions: Will natural gas prices ease as liquefied natural gas supplies are developed? Will the nuclear renaissance sustain and build momentum? What impact will renewable energy have on the U.S. power mix? Will environmental pressures lead to emissions regulations? What effect will intensifying competition pressures have in terms of consolidation and cost-cutting efforts?

Prospective exhibitors can get detailed information online at www://pgi06.events.pennnet.com/

Full Conference Delegates receive:

- Access to all Event Sessions
- Access to the Exhibition Hall, including the Power Engineering Floor Reception
- Access to Opening Keynote and Mega Sessions
- Coffee Breaks in the Conference Area
- Delegate Lunch on Tuesday and Wednesday
- One (1) copy of the conference proceedings on CD-ROM

POWER-GEN is an official participant in the U.S. Commerce Department's International Buyer Program (IBP). Participants in IBP international delegations receive the following:

- Complimentary admission to the exhibit floor
- 50 percent discount on registration fees for conference sessions
- Informal briefing at show (upon request)



- International Reception (free admission)
- Access to the Department of Commerce Global Business Center, offering meeting rooms and staffed by Commerce Department personnel to provide assistance, translators, telephones, fax machines, copying services, and a lounge area with refreshments
- Complimentary hotel room (up to three nights) for embassy delegation leaders heading up a delegation of at least 15 international buyers, excluding spouses, family members or guests

The IBP is a matchmaking program designed to facilitate interaction between international delegates and exhibiting companies. Hosting delegations from around the world, the IBP matches U.S. companies with foreign markets interested in doing business.

International delegates to POWER-GEN should make travel plans as soon as possible. U.S. State Department rules regarding visas have been tightened. Not every foreign visitor is required to obtain a visa to enter the U.S.; however, it is important to note that visitors from some countries will need one. Please check with the U.S. Embassy in your area to confirm whether you will require a visa. A list of embassies is available online at <http://usembassy.state.gov>

If the U.S. State Department requires you to apply for a visa, please visit the U.S. Embassy in your country at least 60 days prior to the beginning of POWER-GEN International 2006 to begin the application process. Before visiting the embassy, you will need a letter of invitation to attend POWER-GEN International 2006, which show management can provide. To receive this letter please forward your name, title, company and mailing address to pgiconference@pennwell.com, or mail to Lisa Gasaway, Event Manager, POWER-GEN International, 1421 S. Sheridan, Tulsa OK 74112 USA. Further visa information will be available online at www.power-gen.com

Lisa Gasaway, Event Manager
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The entire buying/selling chain for the global information and communications technology industry converges at GLOBALCOMM™... the Next-Generation Communications Marketplace and Summit. Owned, produced and powered by TIA, the exhibition and conference brings together a broad international base of communications technology suppliers, service providers, enterprises and other professionals in a pure business-to-business environment.

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GLOBALCOMM is proud to participate in the U.S. Department of Commerce International Buyer Program and will offer an International Trade Center, matchmaking program and other amenities and business tools exclusively for international guests.

GLOBALCOMM™ is a trademark of the Telecommunications Industry Association (TIA). SUPERCOMM® is a registered trademark of the Telecommunications Industry Association (TIA) and the United States Telecom Association (USTA).

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Oct. 31 - Nov. 2, Atlanta, Georgia

IFAI Expo 2006: The Trade Show for the Global Specialty Fabrics Marketplace

IFAI Expo 2006 will be held Oct. 31-Nov. 2, 2006, at the Georgia World Congress Center in Atlanta, Ga., USA. The event has the largest exhibition in the Americas for the specialty fabric industry in 2006. An extensive series of symposiums focusing on niche end markets for specialty fabrics is also being organized.

IFAI Expo 2006 will mark the first time the show has co-located with ATME-I 2006 (North America's only textile machinery show) and the AATCC International Conference & Exhibition. The combined event is being marketed as MEGATEX and was recently designated an International Buyers Program by the U.S. Department of Commerce for 2006 and is expected to attract more than 15,000 visitors and 1000 combined exhibitors.

Visitors will find IFAI Expo 2006 brings together many of the niche end markets that benefit from the specialty fabrics industry, including filtration, construction, medical, military and architectural applications. There are eight special symposiums taking place: Architectural Structures, Automotive Materials, Marine Fabrication, Medical Textiles, Sewing & Welding,

Small Architectural Structures, Textiles & Graphics and the 5th International Conference on Safety & Protective Fabrics.

More than 450 companies will participate in the IFAI Expo 2006 exhibition. They will be displaying textile materials, equipment and services for the end-product fabricator. Exhibitor benefits include free direct hot-links from the IFAI Expo 2006 website to the exhibitor's website, unlimited VIP passes to invite customers, promotion in more than 50 industry-focused trade publications and Web sites, and premium positioning and discounts for advertising in the Industrial Fabric Products Review monthly trade magazine and the special IFAI Expo Show Directory.



Jennifer Thompson
 IFAI Expo 2006
 1801 County Road B W.
 Roseville, MN 55113 USA

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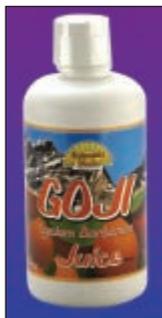
Boats manufactured with wood/epoxy monocoque methods are stronger, require less maintenance, and are less subject to corrosion than traditional boats. We have a full export/dealer program for the marine industry that includes training, co-op advertising and warranty support. Our full product line can be viewed online at lakelandboat.com

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Certification available. Bulk packaging available. Seeking buyers/distributors.

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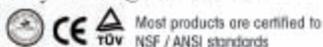


POL	Raymond Peat, VP, Marketing & Int'l Sales Bio-Microbics Inc., Dept. CN 8450 Cole Parkway Shawnee, KS 66227 USA	10201
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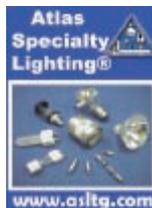


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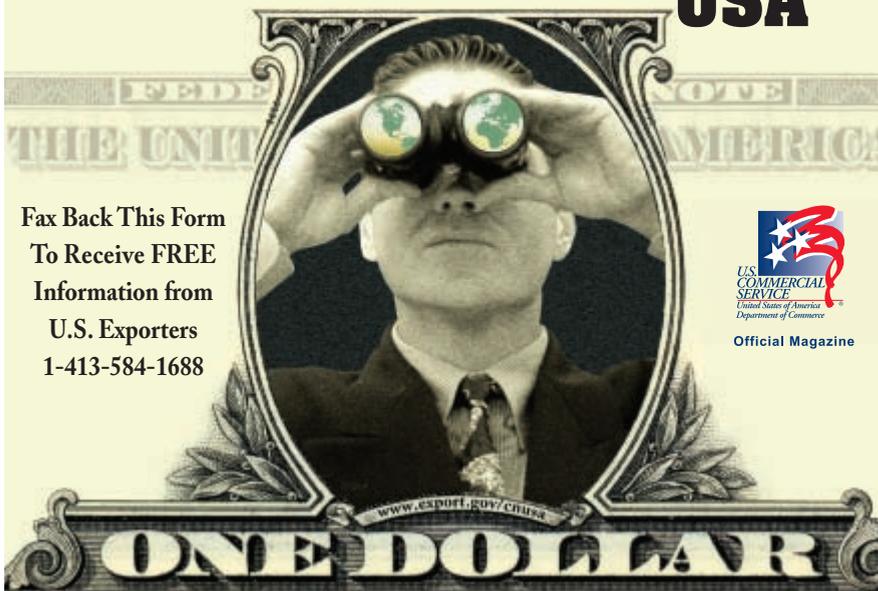
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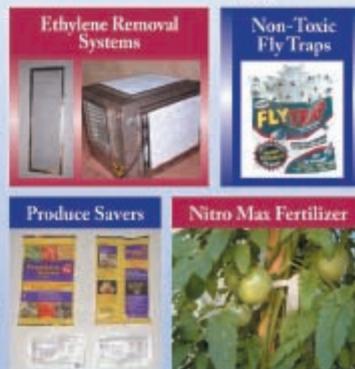
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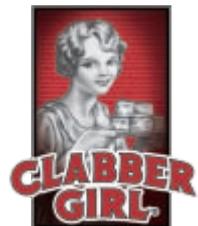


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The U.S. Commercial Service's Trade Fair Certification program is a cooperative arrangement between private sector show organizers and the U.S. government to increase U.S. exports and expand U.S. participation in overseas trade shows. Through the U.S. Commercial Service, the program provides Department of Commerce endorsement, show-related services, and promotional support for private sector organizers to build a U.S. Pavilion at selected non-U.S. trade shows. The show and U.S. pavilion should provide high-quality opportunities for companies around the world to meet with potential American Partners. Upcoming trade shows with U.S. pavilions include:

Posidonia 2006

Commercial Fishing Equipment
June 6-9
Athens, Greece
www.posidonia.events.com

Congreso Internacional de Estilismo y Cosmetologia Tijuana 2006

Cosmetics / Toiletries
June 11-12
Tijuana, Mexico
www.opec.com.mx

Eurosatory 2006

Defense Industry
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Paris, France
www.eurosatory.com

ChemSpec Europe 2006

Custom, Fine and Specialty Chemicals
June 14-15
Geneva, Switzerland
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Hospitalar 2006

Drugs / Pharmaceuticals
June 20-23
Sao Paulo, Brazil
www.mdna.com/shows/hospitalar.html

Interphex Asia 2006

Drugs/Pharmaceuticals
June 26-29
Singapore, Singapore
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Farnborough International Air Show

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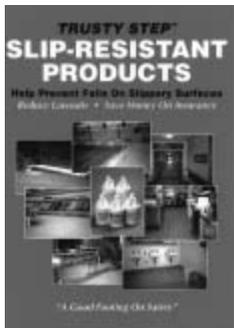


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1. What is your company or organization's principal business activity?

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2. How many employees work for your company?

- 1 2-10 11-50 51-100 101-500 Over 500

3. How comfortable are you reading documents written in English?

- Very comfortable Comfortable Somewhat comfortable
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4. Where does your company currently import products from?

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5. Do you personally make purchasing decisions?

- Yes No

6. Do you share your copy of Commercial News USA with other people?

- Yes No (If you check this, skip #7)

7. How many people in your company read each issue of Commercial News USA?

- 2 3 4 5 6 7 or more

8. How would you rate the relevancy of Commercial News USA to your business?

- Very relevant Somewhat relevant Not relevant

9. Have you made purchases from companies you contacted after reading about them in Commercial News USA?

- Yes No (If you check this, skip #10)

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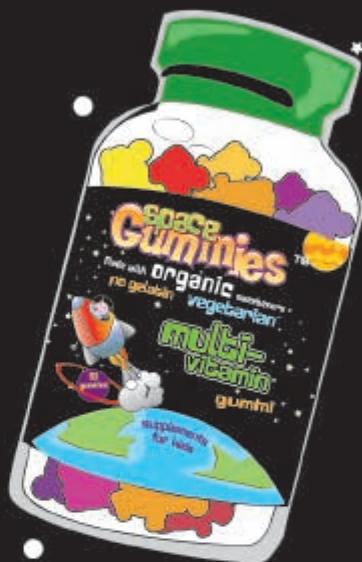
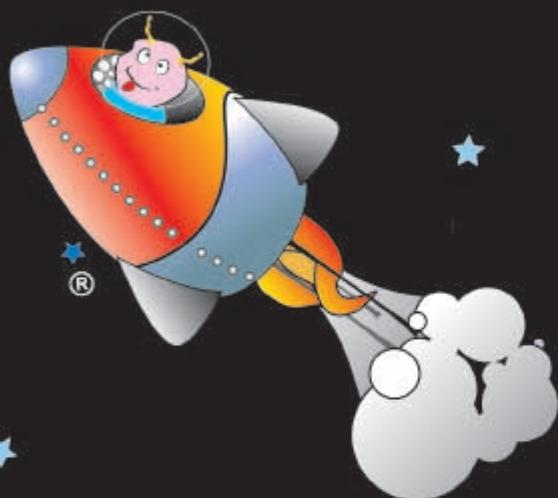
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