

AIR FORCE MENTOR-PROTÉGÉ

"PILOT PRESS"

JUNE 2004

EDITOR'S NOTES



I'm pleased to report I've received lots of positive input about our newsletter. Thank you to all who gave us feedback. We continue to have growing interest in our program and continue to strive to make it better than ever. Please e-me at eileen.king@brooks.af.mil with your suggestions and comments!

NAME THE M-P NEWSLETTER CONTEST

If you recall, I asked you to send me your suggested names for the AF M-P Newsletter by 31 May 04. The winning name (and only one suggested!) is the **AF Mentor-Protégé Pilot Press**. As promised, the contributor of the winning name will have their company prominently featured in this newsletter:

EMASSIST

EMAssist is a 2004 Nunn-Perry Award winning protégé of Tetra-Tech and a recent program graduate. Located in Folsom, CA, this woman owned, SDB currently has four core competencies: Environmental Management, Construction, e-Learning, and Logistics. Learn more about this great company at www.emassist.com !

WHAT'S COOKIN'

ROI: It's final! We will be sending out an e-mail during the month of June to provide you with the final version of this updated formula.

DRUM ROLL, PLEASE!

AF M-P PENTAGON DISPLAY: The official display was dedicated on 1 Jun by AF Under Secretary Peter Teets and SBA Administrator Hector Barreto in a ceremony presided over by the AF SADBUDirector, Joseph Diamond. The display is located on the fifth floor of the Pentagon, inner "A" ring, by the 3rd corridor. Featured are five Mentor-Protégé teams and war fighter related items produced during the M-P relationship. We hope to continue to rotate in replacement teams, so please let me know if you are interested. Please stop by and admire this wonderful tribute to our pro-



gram!

L-R in picture: UnderSecretary Teets, Eileen King, SBA Administrator Barreto, and AF SADBUDirector Diamond.

FY04 BAA, Round II: We received a great response on 6 May and are looking forward to a new complement of M-P teams to shortly join our current teaming partners. The Source Selection Authority will be briefed on 8 June and new contracts should be awarded as early as the end of June. We are constantly battling to preserve our funding from being taken to support the effort in

by 30 June. With this round of proposals, if all are approved by the SSA, and all outstanding options through FY04 are exercised, we will accomplish that 70% obligation requirement.

DID YOU KNOW ?

Did you know former protégé and current mentor, **Manufacturing Technology Incorporated of Fort Walton Beach, Florida**, won Nunn-Perry awards both as a protégé and as a mentor?

WHERE ARE THEY NOW ?

Jacobs Part of STEP Team Selected to Receive Environmental Contract from U.S. Army Corps of Engineers

PASADENA, CALIF. -- Jacobs Engineering Group Inc. (NYSE:JEC) announced today that it is a member of the winning Solutions to Environmental Problems, Inc. (STEP) team selected to receive a Comprehensive Environmental Contract (CEC) with the U.S. Army Corps of Engineers, Tulsa District. The STEP team is one of three selected for this 5-year, \$40-million contract. The CEC is a cradle-to-grave contract for the investigation, study, design, and remediation of environmental projects in the Corp of Engineers' Southwestern Division, which includes the geographic area of Texas, Oklahoma, Arkansas, and Louisiana. Jacobs has provided full-service engineering and design services to various districts of the U.S. Army Corps of Engineers for over 50 years. In making the announcement, Jacobs Group Vice President Michael Higgins stated, "We look forward to providing support to STEP and the Tulsa District on this important program. We value the Corps as one of our important clients and are

proud to support them on another major program." Jacobs, with over 35,000 employees and revenues approaching \$5.0 billion, provides technical, professional, and construction services globally.

From the May edition of AIA (Aerospace Industries Association) Newsletter:

AIA Associate Member Precision Machine & Manufacturing (PMM) recently received a prestigious Nunn-Perry Award from the U.S. Defense Department (DoD) as half of a mentor-protégé team that included The Boeing Company's Integrated Defense Systems unit. The award recognizes outstanding teams formed under DoD's mentor-protégé program, which encourages contractors to help small, disadvantaged businesses, organizations that employ the severely disabled, and women-owned small businesses develop technical and business capabilities. PMM Vice President Tony Caudill said the program "has been a very positive experience. We've had nothing but benefits from it. We're confident that the training we have received will help us better serve Boeing and DoD." "Diverse, skilled suppliers are key to our ability to be agile and innovative. Mentor-protégé programs like this are vital in helping us build a high-performing team," said Norma Clayton, vice president of supplier management for Boeing Integrated Defense Systems. Located in Grove, Okla., PMM is a Native American owned, small, disadvantaged business that provides Boeing with machined parts for a variety of military products, including the F/A-18 E/F Super Hornet and the C-17 Globemaster III airlifter. As mentor, Boeing provides on-site training to help PMM become more productive and more profitable. It includes training in high-speed machining of aluminum and performance machining of titanium.

**From The St. Louis Business Journal
Week of 3/29/04, "Zambrana, Boeing
get awards from Dept. of Defense":
March 30, 2004**

Zambrana Engineering Inc. and the Boeing Co. in St. Louis recently received Nunn-Perry Awards from the U.S. Department of Defense. The program honors prime contractors, or mentors, and small and disadvantaged businesses, or protégés, who work together as a team to reach cost savings, enhance the protégé's technical capabilities and increase new business opportunities for prime contracts and subcontracts within the Department of Defense. St. Louis-based Zambrana Engineering Inc. was the protégé of Chantilly, Va.-based AMEC Earth & Environmental Inc. Through the mentor-protégé relationship, Zambrana was able to increase annual revenue, employees and core clients, including adding Scott Air Force Base, the DoD said. The Boeing Co. received an award for its mentoring of Grove, Okla.-based Precision Machine & Manufacturing Co. The two companies formed an agreement to focus on high-speed machining, manufacturing processes and principles of supply chain management. The partnership led to more contracts for Precision Machine and expanded its market into larger Department of Defense prime supplier base.

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**Send in your news stories to
benny.leal@brooks.af.mil so we
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JUL 04 PROPOSED PMR SCHEDULE

[Montgomery Watson - EMAX \(Telephonic\) PMR # 2](#)
Thursday, July 1, 2004

[AMEC - Echota \(Telephonic\) PMR # 2](#)
Friday, July 2, 2004

[SAIC - X Technologies \(Telephonic\) PMR # 2](#)
Tuesday, July 6, 2004

[SpecPro - TerraHealth \(Telephonic\) PMR # 2](#)
Tuesday, July 6, 2004

[MTI - Muskogee \(Face to Face\) PMR # 3](#)
Monday, July 12, 2004

[Lockheed Martin - Edaptive \(Telephonic\) PMR # 2](#)
Tuesday, July 20, 2004

[Earth Tech - ETI Pros \(Face to Face\) PMR # 3](#)
Wednesday, July 21, 2004

[JT3 - Delphi \(Face to Face\) PMR # 3](#)
Wednesday, July 21, 2004

AUG 04 PROPOSED PMR SCHEDULE

[Mentor-Protege Proposals Due \(FY04 Rd III\)](#)
Thursday, August 5, 2004

[HydroGeoLogic - G. Southern \(Face to Face\) PMR # 3](#)
Wednesday, August 11, 2004

[AT&T - Sonet \(Face to Face\) PMR # 3](#)
Wednesday, August 11, 2004

[Shaw - Advent \(Telephonic\) PMR # 3 \(Final\)](#)
Tuesday, August 17, 2004

[Boeing - JCM Eng. \(Face to Face\) PMR # 3](#)
Wednesday, August 18, 2004

[MWH - Amer. Integrated \(Face to Face\) PMR # 3](#)
Wednesday, August 18, 2004

[AT&T - NAIT \(Face to Face\) PMR # 3](#)
Thursday, August 19, 2004

[AT&T - Terradigm \(Face to Face\) PMR # 3](#)
Thursday, August 19, 2004

[Jacobs - Cabrera \(Face to Face\) PMR # 3](#)
Tuesday, August 31, 2004